

**BEFORE THE STATE OF NEW JERSEY
OFFICE OF ADMINISTRATIVE LAW
BOARD OF PUBLIC UTILITIES**

**I/M/O THE JOINT PETITION OF PUBLIC)
SERVICE ELECTRIC AND GAS COMPANY) BPU DKT. NO. EM05020106
AND EXELON CORPORATION FOR) OAL DKT. NO.PUC-1874-05
APPROVAL OF A CHANGE IN CONTROL)
OF PUBLIC SERVICE ELECTRIC AND GAS)
COMPANY AND RELATED AUTHORIZATIONS)**

**TESTIMONY OF MATTHEW I. KAHAL
ON BEHALF OF THE
NEW JERSEY DIVISION OF THE RATEPAYER ADVOCATE**

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TABLE OF CONTENTS

	<u>Page</u>
I. QUALIFICATIONS.....	1
II. OVERVIEW AND RECOMMENDATIONS SUMMARY	4
III. FINANCIAL BACKGROUND.....	14
IV. COST OF CAPITAL HOLD HARMLESS	22
V. UTILITY MONEY POOL.....	30
VI. PUHCA FINANCIAL ISSUES	35
Schedule MIK-1.....	40
Schedule MIK-2.....	41

1 **I. QUALIFICATIONS**

2 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

3 A. My name is Matthew I. Kahal. I am employed as an independent consultant retained in
4 this matter by the Division of the Ratepayer Advocate (Ratepayer Advocate). My
5 business address is 5565 Sterrett Place, Suite 310, Columbia, Maryland 21044.

6 Q. PLEASE STATE YOUR EDUCATIONAL BACKGROUND.

7 A. I hold B.A. and M.A. degrees in economics from the University of Maryland and have
8 completed course work and examination requirements for the Ph.D. degree in economics.
9 My areas of academic concentration included industrial organization, economic
10 development and econometrics.

11 Q. WHAT IS YOUR PROFESSIONAL BACKGROUND?

12 A. I have been employed in the area of energy, utility and telecommunications consulting for
13 the past 25 years working on a wide range of topics. Most of my work has focused on
14 electric utility integrated planning, plant licensing, environmental issues, mergers and
15 financial issues. I was a co-founder of Exeter Associates, and from 1981 to 2001 I was
16 employed at Exeter Associates as a Senior Economist and Principal. During that time, I
17 took the lead role at Exeter in performing cost of capital and financial studies. In recent
18 years, the focus of much of my professional work has shifted to electric utility
19 restructuring and competition.

20 Prior to entering consulting, I served on the Economics Department faculties at the
21 University of Maryland (College Park) and Montgomery College teaching courses on
22 economic principles, development economics and business.

23 A complete description of my professional background is provided in Appendix A.

1 Q. HAVE YOU PREVIOUSLY TESTIFIED AS AN EXPERT WITNESS BEFORE
2 UTILITY REGULATORY COMMISSIONS?

3 A. Yes. I have testified before approximately two-dozen state and federal utility
4 commissions in more than 250 separate regulatory cases. My testimony has addressed a
5 variety of subjects including fair rate of return, resource planning, financial assessments,
6 load forecasting, competitive restructuring, rate design, purchased power contracts,
7 merger economics and other regulatory policy issues. These cases have involved electric,
8 gas, water and telephone utilities. In 1989, I testified before the U.S. House of
9 Representatives, Committee on Ways and Means, on proposed federal tax legislation
10 affecting utilities. A list of these cases may be found in Appendix A, with my statement
11 of qualifications.

12 Q. WHAT PROFESSIONAL ACTIVITIES HAVE YOU ENGAGED IN SINCE
13 LEAVING EXETER AS A PRINCIPAL IN 2001?

14 A. Since 2001, I have worked on a variety of consulting assignments pertaining to electric
15 restructuring, purchase power contracts, environmental controls, cost of capital and other
16 regulatory issues. Current and recent clients include the U.S. Department of Justice, U.S.
17 Air Force, U.S. Department of Energy, the Federal Energy Regulatory Commission,
18 Connecticut Attorney General, Pennsylvania Office of Consumer Advocate, New Jersey
19 Division of the Ratepayer Advocate, Rhode Island Division of Public Utilities, Louisiana
20 Public Service Commission, Arkansas Public Service Commission, Maryland
21 Department of Natural Resources and Energy Administration, and MCI.

1 Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE NEW JERSEY
2 BOARD OF PUBLIC UTILITIES?

3 A. Yes. I have testified on cost of capital and other matters before the Board of Public
4 Utilities (Board or BPU) in gas, water and electric cases during the past 15 years. A
5 listing of those cases is provided in my attached Statement of Qualifications.

1 **II. OVERVIEW AND RECOMMENDATIONS SUMMARY**

2 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

3 A. This case is a review of the proposed merger between Exelon Corporation and Public
4 Service Enterprise Group, Inc. (PSEG), the latter being the parent company of Public
5 Service Electric and Gas Company (PSE&G or the Company). I have been asked by the
6 Ratepayer Advocate to evaluate the implications of the proposed merger for PSE&G's
7 capital structure and cost of capital. This includes the request by Joint Petitioners for
8 approval of the Utility Money Pool, which potentially can provide PSE&G with an
9 additional source of short-term borrowing.

10 Q. DOES YOUR TESTIMONY ADDRESS THE THRESHOLD QUESTION AS
11 TO WHETHER THE PROPOSED MERGER IS IN THE PUBLIC INTEREST
12 AND SHOULD BE APPROVED BY THE BOARD OF PUBLIC UTILITIES?

13 A. No, it does not. My testimony provides certain financial assessments, and, in the event
14 that the BPU decides to approve the merger, I recommend certain customer protections,
15 including those associated with the Utility Money Pool. I do not address the broader
16 overall question as to whether the merger is in the public interest.

17 As discussed later in this Overview section, I alert the BPU to a significant
18 financial risk issue for Exelon Corporation and one of its largest subsidiaries (resulting
19 from pending litigation in Illinois) that has recently come to light. Until and unless this
20 problem is successfully resolved, this merger will be highly problematic for PSE&G and
21 should not go forward.

22 Q. BEFORE TURNING TO A SUMMARY OF YOUR FINDINGS, PLEASE
23 SUMMARIZE THE MERGER TRANSACTION.

24 A. The two companies entered into and publicly announced the merger agreement in
25 December 2004. The merger is structured as an exchange of stock transaction (no cash

1 component), whereby PSEG shareholders receive Exelon stock at a ratio of 1.225 to 1.0.
2 This provides PSEG shareholders with a substantial premium value over market value.
3 Exelon has indicated that it plans to increase its dividend so that PSEG shareholders do
4 not experience a per share dividend cut, post merger.

5 Exelon consists of two very large electric utilities, PECO Energy, which serves
6 the Philadelphia area, and Commonwealth Edison Company (ComEd), which serves the
7 Chicago area. In addition, Exelon Generation is one of the largest unregulated owners of
8 electric generating capacity in the U.S., and is far and away the largest U.S. owner and
9 operator of nuclear capacity, with 17 units. The merged company will be the largest
10 electric utility in the U.S., with about 7 million customers, and, with the addition of
11 PSEG's approximately 3,500 MW of nuclear capacity, the nation's largest nuclear
12 company will become even larger. In addition, PSEG's extensive fossil fleet will provide
13 generation fuel mix diversity to Exelon Generation, which presently is primarily nuclear.

14 According to the filed case, the newly merged Exelon (to be named Exelon
15 Electric & Gas Corporation) will continue to operate as a multi-utility holding company,
16 with a utility segment and a non-regulated generation segment. PSE&G will continue as
17 an operating subsidiary within the Exelon utility segment (Exelon Energy Delivery), with
18 its own debt issues and balance sheet. While PSE&G will be a separate corporate entity,
19 it will be subject, post merger, to the control and the financial policies/practices of Exelon
20 management.

21 Q. WHAT ARE YOUR MAIN FINDINGS ON THE FINANCIAL ISSUES THAT
22 YOU HAVE REVIEWED?

23 A. There are a number of financial implications of the merger that potentially could affect
24 PSE&G's utility service.

1 (1) Exelon and PSEG management emphasize reduction in business risk, i.e.,
2 cost of capital savings, as one of the main benefits of the merger for both
3 regulated and non-regulated operations. However, this does not appear to
4 be addressed in the synergy savings identified in this case, and there is no
5 offer to reduce PSE&G's authorized rate of return. I estimate that even a
6 modest reduction in cost of equity (i.e., 0.25 percent) would reduce utility
7 revenue requirements by \$11 million per year, but Joint Petitioners do not
8 propose to flow through that benefit.

9 (2) The major credit rating agencies have issued reports for the PSEG
10 companies following merger announcement. In general, these reports –
11 for the PSE&G utility – have been neutral to slightly positive. This may
12 be partly due to the fact that the merger is structured as a pure exchange of
13 stock (i.e., no large debt build up to finance the merger), and partly
14 because the credit ratings have no information indicating a change in
15 PSE&G financial practices or policies.

16 (3) PSE&G today is a financially sound, credit-worthy utility company and
17 does not “need” the merger in order to operate successfully or finance its
18 utility operations. Joint Petitioners have not identified in their filing in
19 this case any significant financial (i.e., access to capital, cost of capital)
20 benefits. That is, the merger does not “solve” a financial problem for
21 PSE&G.

22 (4) It seems clear that shareholders expect to receive substantial benefits from
23 the merger, with PSEG shareholders receiving a large premium. Exelon
24 projects the merger will be accretive to earnings within the first year or

1 two, thereby benefiting Exelon shareholders as well as PSEG
2 shareholders.

3 (5) Mergers can mean substantial organizational changes and therefore
4 potential increases in business risk. Joint Petitioners assert the merger will
5 not adversely impact PSE&G's cost of capital and therefore do not offer
6 ratepayers any protection in the event of such a merger-caused increase.

7 (6) The merger carries with it certain risks that PSE&G could pursue an
8 increasingly expensive capital structure as a result of the merger (i.e., an
9 overly expensive capital structure beyond that necessary for reasonable
10 credit quality protection needs). I calculate that moving PSE&G toward a
11 more expensive capital structure (e.g., a 10 percentage point increase in
12 the equity ratio) could cost utility customers nearly \$60 million per year.
13 Again, no customer protections concerning capital structure have been
14 offered in this case.

15 (7) Joint Petitioners propose to include PSE&G in the Exelon Utility Money
16 Pool, and they estimate that this arrangement could provide some modest
17 savings for PSE&G. However, based on recent experience, it appears that
18 the main borrower under the existing Utility Money Pool is Exelon's
19 unregulated generation subsidiary, not its regulated utilities.

20 Q. BASED ON YOUR FINDINGS, WHAT ARE YOUR RECOMMENDATIONS
21 AT THIS TIME?

22 A. I have several recommendations pertaining to cost of capital and capital structure in the
23 event that the Board decides to approve this merger.
24

- 1 • Joint Petitioners have assured the Board that PSE&G will continue to operate
2 (as it does now) as a stand-alone corporate entity that procures its own
3 external debt capital and has its own separate bond rating. Joint Petitioners
4 should commit in this case not to seek to change that corporate financial
5 structure without obtaining prior Board approval.
- 6 • Statements by the Joint Petitioners imply that the merger should lower
7 PSE&G's cost of capital. Any cost of capital reductions should be flowed
8 through to customers as a merger benefit. However, it also is possible that the
9 merger could increase the cost of capital. Therefore, the Joint Petitioners
10 should agree that, if the merger is shown to increase PSE&G's cost of capital,
11 the authorized rate of return for New Jersey retail ratemaking should not
12 reflect that premium cost.
- 13 • Based on Joint Petitioners' accounting and financial testimony, the merger
14 could affect PSE&G's balance sheet. Any increase in PSE&G's cost of
15 capital due to capital structure changes directly attributable to the merger (and
16 merger-related accounting) should not be reflected in PSE&G retail rates.
- 17 • PSE&G should not be permitted to participate in the Exelon Utility Money
18 Pool. I believe that it is inappropriate to include the unregulated generation
19 subsidiary of Exelon in the Utility Money Pool. Joint Petitioners have not
20 provided justification for that arrangement. PSE&G should be permitted to
21 participate in the Utility Money Pool only if the unregulated generation
22 subsidiary is excluded. In addition, there are various other conditions and

1 clarifications that are appropriate and should accompany any Board approval
2 to participate in the Utility Money Pool.

3 Q. CAN YOU EXPAND ON THE ADDITIONAL CONDITIONS THAT SHOULD
4 ACCOMPANY ANY BOARD APPROVAL FOR PSE&G PARTICIPATION IN
5 THE UTILITY MONEY POOL?

6 A. Yes. The Board has previously reviewed and addressed standards for utility participation
7 in a Money Pool (of a multi-utility holding company) for Jersey Central Power & Light
8 Company (JCP&L) (BPU Docket No. EF02030185). I believe the standards established
9 in that docket (most recently updated in the Board's 2005 renewal, Amendment No. 3)
10 are appropriate for PSE&G in this case. In addition, PSE&G has indicated in its
11 discovery responses that shareholders, not ratepayers, should be responsible for any
12 losses (or foregone earnings) that it experiences on Utility Money Pool loans. This
13 concurrence should be made explicit as part of any Board approval.

14 Q. DOES YOUR TESTIMONY ADDRESS ANY OTHER AREAS OF
15 FINANCIAL PRACTICE?

16 A. Yes. In August of this year the U.S. Congress enacted the Energy Policy Act of 2005
17 which will have the effect of repealing the Public Utility Holding Company Act
18 (PUHCA). Exelon is currently a non-exempt utility holding company, and absent
19 PUHCA repeal, the proposed Exelon Electric & Gas Corporation would be as well.
20 PUHCA includes certain financial practice restrictions that protect utility operations, and
21 I believe these restrictions should be continued and adhered to as part of any merger
22 approval. This would include maintaining a minimum level of equity capitalization and
23 prohibiting PSE&G from loaning funds or extending credit to its corporate affiliates other
24 than through the Exelon Utility Money Pool, if PSE&G's participation is approved by the
25 Board. Also, PSE&G must not guarantee the debt or credit instrument of any corporate

1 affiliate nor should PSE&G allow its assets to be pledged as security or collateral for an
2 affiliate. (The term “affiliate” would include both Exelon Energy Delivery and Exelon
3 Corporation.)

4 Q. EARLIER YOU STATED THAT EXELON CORPORATION IS FACING
5 SUBSTANTIAL FINANCIAL EXPOSURE DUE TO PENDING LITIGATION
6 IN ILLINOIS. WHAT IS THE SOURCE OF THAT UNCERTAINTY?

7 A. ComEd presently provides bundled electric service to most of its customers in the
8 Chicago area under capped rates that are scheduled to remain in effect until the end of
9 2006. Only a small portion of ComEd customers and load presently take competitive
10 retail service. ComEd has proposed a wholesale auction process to obtain generation
11 supply after 2006 for its Provider of Last Resort (POLR) retail customers and it further
12 proposes full retail rate recovery of these supply costs. This plan is before the Illinois
13 Commerce Commission (ICC) in Docket No. 05-0159 and is expected to be ruled on by
14 the ICC in early 2006.

15 This procurement and rate plan is presently being challenged by several consumer
16 and governmental intervenors, with the challenge including the legal authority of the ICC
17 to approve such a plan. Opponents include the Citizens Utility Board (CUB), the Illinois
18 Attorney General and others. The Governor of Illinois also has strongly criticized
19 ComEd’s post-2006 plan and has urged ICC rejection. The ICC has rejected the legal
20 challenge of the intervenors to dismiss the docket and has permitted the current docket to
21 continue. The intervenors (hereafter Illinois Plaintiffs) have filed a lawsuit in the Cook
22 County Circuit Court challenging the ICC’s rejection of their petition to dismiss and, as
23 of this writing, a court decision on this matter is pending.

1 Q. WHY IS THIS LEGAL DISPUTE OVER COMED'S POST-2006
2 PROCUREMENT/RATE PLAN A SERIOUS THREAT TO EXELON'S
3 FINANCIAL POSITION?

4 A. Exelon portrays this legal challenge as potentially denying ComEd's ability to recover
5 from its customers its full costs of power supply after 2006. ComEd argues that as part of
6 the restructuring process it divested its generation assets, although Exelon Generation
7 (the unregulated affiliate) does own the ComEd former nuclear assets. If ComEd is
8 unable to increase its bundled service rates to recover wholesale procurement costs, it
9 fears that it would experience a "California style" rate squeeze (i.e., retail revenues versus
10 wholesale costs) that could threaten its financial viability.

11 ComEd has stressed the seriousness of this situation in its various public
12 statements including its October 12, 2005 Memorandum of Law in the pending Circuit
13 Court appeal case. As stated in the Introduction and Overview of that Memorandum,

14
15 At stake is the financial viability of ComEd and the reliability
16 of electric service for millions of consumers in Northern
17 Illinois.

18 The Memorandum later states

19
20 ComEd cannot continue to provide reliable electric service, or
21 survive financially, if it is forced to incur millions of dollars of
22 costs purchasing electricity at FERC-regulated market prices
23 that the company cannot recover from its customers. (Citation
24 omitted)

25 Thus, management itself has raised the specter of bankruptcy (or severe financial
26 distress) for its largest utility subsidiary.

27 Q. HOW IS THIS DISPUTE IN ILLINOIS RELATED TO THIS MERGER CASE?

28 A. The Joint Petitioners' entire case is predicated on the notion that PSEG and PSE&G will
29 be merged into a highly successful, stable and financially strong corporation. They argue

1 that New Jersey utility customers of PSE&G will benefit from such an arrangement.
2 Such assertions are at best highly questionable as long as the dark cloud of this litigation
3 hangs over ComEd and Exelon. If the Illinois Plaintiffs prevail, Exelon management
4 itself has raised questions concerning ComEd's "financial survival" or "viability." This
5 would mean that the BPU would be asked to approve PSE&G's integration into a
6 financially crippled organization, with a potentially bankrupt sister utility. It would be
7 completely unreasonable and unwise to impose such a risk on PSE&G customers, even if
8 PSEG shareholders and management are willing to do so.

9 Q. IN RAISING THIS ISSUE, ARE YOU INTENDING TO VENTURE AN
10 OPINION CONCERNING THE OUTCOME OF THIS DISPUTE?

11 A. No, I offer no opinion regarding the likely outcome of the legal challenge or the merits
12 (legal or policy) of the Illinois Plaintiffs' position. I do observe that this is a highly
13 visible dispute that has involved Exelon, the Governor, the Attorney General, a major
14 consumer agency and others and clearly is regarded as a serious threat by Exelon
15 management. It is therefore vitally important that the BPU be fully aware of this dispute
16 as part of its consideration of this merger case.

17 Q. IN LIGHT OF PRESENT CIRCUMSTANCES WHAT DO YOU
18 RECOMMEND?

19 A. The BPU needs to be fully aware of this dispute and should monitor it if it otherwise is
20 inclined to approve the merger. Joint Petitioners can assist by providing updated status
21 reports on this dispute during the pendency of this case.

22 My testimony in this case addresses only a subset of the public interest issues
23 implicated by this merger (i.e., those related to financing and cost of capital), and for that
24 reason I do not reach an overall conclusion on the merits of the merger. However, I view
25 the potential of a ComEd bankruptcy or severe financial distress as by itself being a

1 merger “fatal flaw.” Even if the Board finds merit in merger approval (even with
2 extensive conditions), I urge that such approval be withheld until Joint Petitioners can
3 demonstrate that this dispute has been acceptably resolved and ComEd’s financial
4 viability no longer is threatened.

5 Q. HOW IS THE REMAINDER OF YOUR TESTIMONY ORGANIZED?

6 A. The next section provides financial background on the merger, including the financial
7 benefits that shareholders have received or expect to receive from the merger. Section IV
8 discusses my concerns over cost of capital risks and the need for a cost of capital
9 protection (or “hold harmless”), including one for capital structure. Section V discusses
10 the need for conditions associated with approval PSE&G participation in the Exelon
11 Utility Money Pool. The final section discusses the needs for restrictions given the repeal
12 of PUHCA.

1 **III. FINANCIAL BACKGROUND**

2 Q. WHAT IS YOUR UNDERSTANDING OF THE MERGER TRANSACTION'S
3 FINANCIAL STRUCTURE?

4 A. Under the proposed merger, PSE&G will be merged into Exelon Corporation creating the
5 largest electric utility in the U.S. and an unregulated generation company with more than
6 50,000 MW of installed capacity (prior to divestiture). Post-merger Exelon will be
7 renamed Exelon Electric & Gas Corporation (EEG), and PSEG will cease to exist as of
8 merger closing. The merger will be accomplished by a non-cash exchange of stock, with
9 each PSEG share exchanged for 1.225 shares of Exelon stock.

10 The new Exelon will have a delivery service subsidiary that will own all three
11 utility companies, PECO Energy, ComEd and PSE&G. Under the present plan, PSE&G
12 will remain intact as a separate corporation, with its own capitalization and debt/preferred
13 stock securities, as a second tier subsidiary of EEG. Although PSE&G will be a separate
14 corporation, it will receive a range of corporate and business services from an Exelon
15 service company that will also provide such services to PECO and ComEd.

16 Q. PSE&G WILL REMAIN AS A CORPORATE UTILITY SUBSIDIARY POST
17 MERGER. DOES THIS MEAN THAT ITS FINANCIAL PRACTICES AND
18 POLICIES WILL REMAIN UNCHANGED?

19 A. Based on the filing of Joint Petitioners and data responses, there is no indication that the
20 present financial practices or policies will materially change. For example, Joint
21 Petitioners' witness J. Barry Mitchell suggests that PSE&G can meet capital requirements
22 primarily from internally generated funds, and it will pursue capital structure policies so
23 as to maintain its current relatively favorable credit rating.

1 Q. WHAT ARE PSE&G'S ANDEXELON'S CURRENT CREDIT RATINGS?

2 A. For senior secured debt, PSE&G is rated low single-A by Standard & Poors (S&P) and
3 Moody's and A by Fitch-Ratings. The two Exelon utilities also have single-A credit
4 ratings, while the unregulated subsidiaries have somewhat lower but investment-grade
5 ratings.

6 Q. WHAT IS THE REACTION OF THE CREDIT RATING AGENCIES TO THE
7 MERGER ANNOUNCEMENT FOR PSE&G?

8 A. So far, it appears that the rating agencies have taken no action to raise or lower ratings for
9 PSE&G, nor have they indicated that they expect to change those ratings.

10 Moody's Investors Service (December 2004) suggests the merger is a positive for
11 PSEG's unregulated operations ("the combined entity [Exelon] is expected to have strong
12 credit metrics and Exelon's nuclear expertise is expected to address NRC concerns").
13 Moody's notes that PSEG's "business risk is higher than a number of comparably rated
14 peers." With respect to PSE&G, however, Moody's notes:

15 We anticipate that the merger with Exelon would not have an immediate
16 impact, given that Exelon plans to operate PSE&G along its current
17 business plan, at least initially.

18 In its December 20 report, Moody's states that it "views the acquisition as being
19 essentially credit neutral" (for PSE&G).

20 Similarly, S&P finds that the merger is highly beneficial for the parent company's
21 credit quality ("a Lifeline for Public Service Enterprise Group's Credit Quality," January
22 10, 2005), but there was no such favorable comment for the utility.

23 Q. WHAT ARE THE IMPLICATIONS OF THESE REPORTS FOR PSE&G?

24 A. Obviously, these credit rating reports (provided in response to RAR-CS-8) are very
25 limited and based on the information available at and shortly after merger announcement.
26 The credit rating agencies do not express concern that the merger will impair PSE&G's

1 credit quality, due in part to “the stock for stock nature of the transaction” (Fitch Ratings,
2 December 20, 2004), nor do they see an improvement.

3 Another implication of these credit reports is that the merger is not needed to
4 protect or support PSE&G’s financial integrity, but rather is needed to protect the credit
5 quality of the unregulated operations. Fitch Ratings refers to “the predictable earnings
6 and stable cash flow” of PSE&G. Similarly, Moody’s refers to PSE&G as “a low-risk
7 electric and gas T&D business with stable and predictable cash flows.” Joint Petitioners’
8 witness Mr. Mitchell indicates that PSE&G should be able to finance its operations with
9 internally generated funds.

10 Q. HAS MANAGEMENT CONSIDERED THE IMPACT OF THE MERGER ON
11 THE COST OF CAPITAL?

12 A. As far as I can determine, the issue has been addressed only qualitatively. Exelon and
13 PSEG management state that the merger will result in a “Lower risk profile.”
14 (Presentation to securities analysts, February 7-9, 2005, provided in response to
15 RAR-CS-7).

16 Despite this statement from management asserting a risk reduction, Joint
17 Petitioners claim the merger will not impact PSE&G’s cost of capital. In response to
18 RAR-CS-1, Joint Petitioners state:

19 The merger is anticipated to maintain risk at comparable levels; as a result,
20 PSE&G’s cost of common equity should not be impacted.

21 The response to this data request does not reflect the diversification and financial strength
22 risks that management has previously and publicly attributed to the merger.

23 This asserted absence of a cost of equity benefit for PSE&G is contradicted by the
24 August 15, 2005 prefiled testimony of Joint Petitioners’ witness E. James Ferland and

1 Thomas M. O’Flynn. These witnesses discuss business risk reduction from
2 diversification:

3
4 In regard to regulation, PSEG’s delivery business falls within the
5 regulatory jurisdiction of a single state. While this jurisdiction has been
6 historically fair and reasonable, such a single-state concentration
7 nonetheless represents a risk. (page 3)
8

9 The obvious implication is that the merger mitigates that “single-state concentration”
10 risk, thereby reducing PSE&G’s cost of equity. These witnesses also assert that the
11 merger will benefit the Company’s credit ratings “from being associated with a parent
12 company with stronger, more diversified cash flows.” (Id.)

13 Q. HOW HAVE EQUITY MARKETS RESPONDED TO THE PROPOSED
14 MERGER?

15 A. Generally speaking, the reaction from financial markets has been positive for both the
16 PSEG and Exelon sides of the merger transaction. I have had an opportunity to review
17 the post-merger announcement security analyst reports which have been largely
18 favorable, but perhaps the best evidence is the behavior of the stock prices of both
19 companies. Table 1 below shows the price changes for PSEG and Exelon stock, month-
20 end November 2004 and month-end December 2004, with the merger announcement
21 occurring on December 20, 2004.
22

Table 1			
Stock Price Changes for Exelon and PSEG			
	Nov 04	Dec 04	% Gain
Exelon	\$41.71	\$44.07	+5.66%
PSEG	43.99	51.77	+17.69%
S&P 500	1,173.82	1,211.92	+3.25%

Source: S&P Stock Guide. December 2004, January 2005

1
2 During December 2004, both companies outperformed the S&P 500, with PSEG
3 shareholders seeing an 18 percent gain. Management estimates the stock price premium
4 to be \$1.8 to \$2.0 billion, which appears to be consistent with the stock price gain figures
5 shown on Table 1. It is also notable that Exelon stock outperformed the S&P 500 in
6 December 2004 despite incurring the exchange of stock premium. At the time of merger
7 announcement, Exelon indicated its intention to boost its dividend payout such that the
8 former PSEG shareholders acquiring the Exelon stock do not experience a reduction in
9 dividend payments, after accounting for the stock exchange ratio.

10 Q. WHAT HAS HAPPENED TO EXELON AND PSEG SHARE PRICES SINCE
11 DECEMBER 2004?

12 A. Shares of both companies have performed quite well. At month end September 2005,
13 Exelon shares were selling at \$53, and PSEG shares were selling at \$64 (a slight discount
14 to the 1.225 exchange ratio).

15 Q. HAVE JOINT PETITIONERS OFFERED TO SHARE PSE&G'S COST OF
16 EQUITY REDUCTION BENEFIT WITH CUSTOMERS?

17 A. No, they have not. Their statements can be interpreted as acknowledging that such a
18 benefit exists (and that it is significant), but no quantification has been provided, nor is
19 there any proposal to flow through even a portion of this benefit to customers.

1 Q. WHAT WOULD BE A PLAUSIBLE ESTIMATE OF THESE SAVINGS?

2 A. If Joint Petitioners are correct and PSE&G will enjoy diversification risk reduction and a
3 more favorable credit profile, it would be reasonable to expect a cost of equity reduction
4 of about 25 basis points. That would be a small but meaningful reduction. At year-end
5 2004, PSE&G's common equity capitalization was \$2.7 billion, and hence, the 25 basis
6 point reduction would translate into a \$6.8 million annual cost reduction, or about \$11
7 million per year in reduced revenue requirements (i.e., including the income tax gross
8 up). This is a total revenue amount reflecting electric distribution, gas and transmission
9 service based on the simplified assumption that capitalization equals rate base. Absent a
10 flow through to customers, this benefit will go entirely to the EEG shareholders post
11 merger.
12

13 Q. DO YOU CONCUR WITH MANAGEMENT'S ASSESSMENT THAT THE
14 MERGER WILL REDUCE THE COST OF CAPITAL FOR PSE&G'S UTILITY
15 OPERATIONS?

16 A. There are several observations concerning the "risk profile" and therefore cost of equity
17 that are pertinent to this question. The merger does have the potential to reduce the
18 merged entity's risk profile through diversification effects and improving financial
19 performance (i.e., synergies) particularly on the non-regulated side. This may be why
20 management has referred to improving the (merged) Exelon's price/earnings ratio as a
21 potential merger benefit for PSEG and Exelon shareholders. PSE&G could be expected
22 to share in that benefit, although precise quantification of the lower cost of equity is
23 difficult.

1 The other side of the issue is that mergers sometimes can introduce risk because
2 they require the integration of two very large and complex organizations, often resulting
3 in inefficiencies. This has been noted in the professional literature on mergers.

4 Q. PLEASE EXPLAIN THE CONCERN IN THE PROFESSIONAL LITERATURE
5 REGARDING RISKS ASSOCIATED WITH MERGERS.

6 A. Joint Petitioners are entering into this merger based on the belief that the merger will
7 produce the efficiencies, operating risk reductions and other benefits described in this
8 case. There is also, however, a risk that a merger could lead to unanticipated problems or
9 will fail to produce the predicted benefits.

10 Although there is little systematic evidence concerning merger efficiencies for
11 large electric utilities, numerous studies have been conducted concerning merger
12 efficiency and profitability for unregulated companies. This evidence provides a very
13 mixed picture concerning efficiency gains. After reviewing the academic literature on
14 mergers, Scherer and Ross conclude:

15 To sum up, statistical evidence supporting the hypothesis that profitability
16 and efficiency increase following mergers is weak at best.¹
17
18

19 Jacquemis and Slade reach a nearly identical finding in the literature review chapter they
20 authored in the Handbook of Industrial Organization:

21 After examining both theoretical and empirical studies, we conclude that
22 the benefits of merger are not evident, either from the point of view of the
23 shareholder or of society as a whole.² (page 437)
24
25

26 Although this literature is referring to mergers in general, the same principle may
27 apply specifically to electric utilities. There is no assurance that predicted efficiencies

¹ Page 174, Industrial Market Structure and Economic Performance, F.M. Scherer and David Ross, Third Edition, 1990.

² Chapter 7, "Cartels, Collusion, and Horizontal Merger," Handbook of Industrial Organization, Richard Schmalensee and Robert Willig (editors), Northern Holland, 1989.

1 and operating performance benefits will be realized, and this could lead to an increase in
2 the cost of capital.

3 This concern from the professional literature is directly acknowledged by Joint
4 Petitioners' witnesses Ferland and O'Flynn in their August 15, 2005 prefiled testimony.
5 They explicitly (and correctly, in my view) acknowledge several "concerns and
6 uncertainties" with the merger including:

7
8 The complexities involved in integrating the operations and systems of
9 two large companies. (page 6)

10
11 Ratepayers of PSE&G will bear this risk, at least for the regulated side of EEG.

12 Q. WHAT DO YOU CONCLUDE CONCERNING THE FINANCIAL
13 BACKGROUND ON THE MERGER?

14 A. The reaction in financial markets for the merger has been neutral to favorable, with the
15 largest beneficiaries to date being PSEG shareholders and bondholders. The lack of
16 market (or credit rating) reaction on the PSE&G side is because the utility today is
17 considered low-risk and financially sound, and no change is being proposed to its current
18 financial practices. Post merger, it will continue to be a stand-alone utility with its own
19 defined capitalization.

20 A potential concern is that PSE&G's future financial structure and policies will be
21 controlled by Exelon management in Chicago, and there is no way to determine what
22 changes in structure or practices may be introduced in the future. Therefore, Exelon
23 should not be permitted to change the stand-alone corporate or financial structure of
24 PSE&G without BPU prior approval.

1 **IV. COST OF CAPITAL HOLD HARMLESS**

2 Q. WHY DO YOU BELIEVE A COST OF CAPITAL “HOLD HARMLESS” IS
3 APPROPRIATE TO ACCOMPANY MERGER APPROVAL?

4 A. I believe that there are two areas for the consideration of such a “hold harmless”
5 condition. The first would be to protect PSE&G ratepayers from an increase in cost rates
6 for debt and equity capital attributable to the merger for inclusion in the Company’s fair
7 rate of return on rate base. The second concern would be if the merger resulted in
8 PSE&G claiming a more expensive capital structure for retail ratemaking purposes due to
9 the merger.

10 With regard to the first issue, there is no specific information presently available
11 that would cause me at this time to predict that a cost of debt or equity increase will
12 occur. In fact, as mentioned, management predicts the opposite, i.e., a risk reduction
13 benefit and improvement in the Exelon price/earnings ratio. There are, however, specific
14 reasons for concern that the merger could result in a more expensive capital structure.

15 Q. WHAT IS YOUR PRESENT ASSESSMENT OF THE MERGER’S IMPACT
16 ON PSE&G’S CAPITAL COST RATES?

17 A. As discussed in the last section, if Exelon management continues to employ the same
18 operational and financial practices (and corporate structures) for PSE&G, there is no
19 specific reason to predict an increase in the cost of capital. In fact, the cost of capital
20 could actually decline somewhat due to being part of a more diversified and financially
21 strong corporate entity, as discussed in the last section. The Value Line Investment
22 Survey presently rates Exelon Corporation “1” for Safety (its highest rating), and the two
23 Exelon delivery service utilities (PECO and ComEd) have single-A credit ratings.
24 Exelon was created in 2000 by the merger of Unicom and PECO Energy, and since that

1 merger, the utility credit ratings have remained stable or improved. (Source: July 19,
2 2005 Discovery Meeting)

3 Q. WHAT IS THE POSITION OF THE JOINT PETITIONERS ON HOW THE
4 MERGER WILL IMPACT THE PSE&G UTILITY COST OF CAPITAL?

5 A. Joint Petitioners do not see a basis for predicting an increase or decrease in capital costs
6 due to the merger. In response to RAR-CS-1, they state that the merger “is anticipated to
7 maintain risk at comparable levels,” and therefore the cost of capital will not change. In
8 response to RAR-CS-30, the Company states that PSE&G would remain a stand-alone
9 corporate subsidiary; it will continue to be subject to BPU regulation; and the BGS
10 supply acquisition process will not be changed by the merger. “PSE&G will continue to
11 be an electric and gas transmission and distribution business with the same processes for
12 obtaining energy and supplying customers.” (RAR-CS-30)

13 Q. DO YOU CONCUR WITH THE COMPANY’S ASSESSMENT?

14 A. I agree that PSE&G’s basic business structure can be expected to continue. The reality,
15 however, is that PSE&G post merger will be subject to the control of Exelon
16 management, and the current management practices and policies could change in the
17 future, with possible implications for risk. Moreover, as discussed in the last section,
18 mergers represent major challenges and carry with them their own set of risks. This
19 includes the difficulties of integrating two very large corporations and achieving the
20 predicted efficiencies (as noted by witnesses Ferland and O’Flynn), while maintaining a
21 high level of service quality. In addition, PSE&G will be affiliated with the Nation’s
22 largest nuclear power asset owner.

23 As a result of these unpredictable changes in the future, I believe a capital cost
24 hold harmless condition is warranted to protect ratepayers. Given the Joint Petitioners’

1 view that the merger will not increase PSE&G's business risk (and therefore cost of
2 capital), they should have no objection to such a protective condition.

3 Q. HAVE JOINT PETITIONERS EXPRESSED A POSITION ON A HOLD
4 HARMLESS CONDITION?

5 A. Yes. In response to RAR-CS-28, Joint Petitioners argue that a capital cost hold harmless
6 "is unnecessary and impractical, for three reasons." Their first argument is that the
7 merger simply will not adversely affect PSE&G's risk profile, as discussed above, and
8 therefore the Board should ignore this issue. Second, the response questions the
9 analytical difficulty of identifying and quantifying an increase in the cost of capital
10 caused by the merger (as opposed to factors unrelated to the merger). Third, it appears
11 that Joint Petitioners believe that it would be proper to reflect such a risk premium in
12 PSE&G's authorized rate of return due to other merger-related benefits that ratepayers
13 will enjoy.

14 Q. PLEASE RESPOND TO THESE ARGUMENTS.

15 A. With regard to the first point, if the merger has no identifiable adverse impact on risk, as
16 claimed, then Joint Petitioners should have no objection to this protection. It will be
17 costless to shareholders. The important point is that, although Joint Petitioners may be
18 correct with regard to the current outlook, it is difficult to predict future developments,
19 and many aspects of PSE&G future operations will be controlled by Exelon management,
20 not ratepayers or the BPU. Joint Petitioners should be accountable for the merger's
21 success and ensuring that the merger does not impair PSE&G's risk profile.

22 The second issue is Joint Petitioners' contention that such a risk premium can be
23 difficult to identify and quantify. This concern is understandable, and I am certainly not
24 suggesting that PSE&G in a rate proceeding must demonstrate the absence of a merger
25 risk premium. At the same time, there is no need to establish and define "the

1 mechanisms for measuring the risk premium” in this proceeding, as Joint Petitioners
2 suggest. Rather, I am merely suggesting that in this proceeding the Board establish a
3 ratemaking principle that PSE&G’s fair rate of return on jurisdictional rate base must not
4 include a merger-caused risk premium. In rate cases, all parties should have the right to
5 present evidence identifying and quantifying any such risk premium, and presumably in
6 each case in which such a claim is made that claim will be decided on its own merits.
7 PSE&G, however, should forgo the right to claim the inclusion of a premium in its
8 authorized rate of return that results directly or indirectly from the merger.

9 I understand Joint Petitioners’ third argument as being that PSE&G should be, in
10 fact, entitled to a rate of return premium if the merger does actually increase the cost of
11 capital. They make this assertion because the merger is claimed to provide customers
12 with other rate and non-rate benefits. I do not agree with this argument. Over time, it
13 will be very difficult to verify that customers are being made better off as a result of the
14 merger (and to quantify that benefit), and no mechanism for tracking such benefits in
15 future years has been proposed. Although I am not predicting an increase in capital costs,
16 the risks of such an increase do exist, and it should not result in a rate of return premium.

17 Q. WHY IS CAPITAL STRUCTURE A RISK?

18 A. There are several reasons why the merger could adversely affect the capital structure that
19 the Company uses for ratemaking purposes. I believe that PSE&G has a public utility
20 responsibility to employ a reasonable and economical capital structure that (to the extent
21 practicable) minimizes its utility cost of capital, while ensuring the necessary credit
22 quality, financial flexibility and access to capital. Post-merger financial policies for
23 PSE&G (including capital structure) will be subject to the control of Exelon management
24 in Chicago.

1 A second area of concern is that the merger, as proposed, follows the “purchase
2 method” of accounting and Joint Petitioners propose a number of adjustments to the
3 PSE&G balance sheet. Ratepayer Advocate witness Robert Henkes will be addressing
4 the proposed treatment of regulatory assets and liabilities. At this time, Joint Petitioners
5 propose to allocate approximately \$4 billion in goodwill to PSE&G’s balance sheet,
6 which has the effect of substantially increasing the common equity balance. (I
7 understand the \$4 billion to be a very preliminary estimate subject to revision.)

8 Q. WITH REGARD TO THE FIRST POINT, DO YOU HAVE ANY REASON TO
9 BELIEVE THAT EXELON WILL ALTER THE PSE&G CAPITAL
10 STRUCTURE FOR RATEMAKING?

11 A. Yes. Ratepayer Advocate request RAR-CS-11 sought the ratemaking capital structures
12 for PSE&G and the two current Exelon delivery service utilities as of year-end 2004. I
13 summarize the information provided on Schedule MIK-1. The PSE&G capital structure,
14 which excludes the \$2.1 billion of securitized debt, shows a 45.9 percent common equity
15 ratio and a 52 percent debt ratio. This appears to be consistent with the current low
16 single-A credit rating that PSE&G management seeks to retain. However, the data
17 response also shows a common equity ratio of 66.8 percent for PECO and 58.0 percent
18 for ComEd, equity ratios that I believe are excessive and would unreasonably increase the
19 cost of capital and retail rates.

20 It is true that the PECO/ComEd ratemaking capital structures shown on Schedule
21 MIK-1 apply to those companies and not PSE&G. However, they do suggest that Exelon
22 management is very aggressive in establishing expensive capital structures for companies
23 that are very low-risk distribution utilities. This may be an indication that Exelon will
24 seek to move PSE&G to a more expensive capital structure, an increase in cost that
25 would not occur but for the merger.

1 Q. HOW WILL THE PROPOSED ACCOUNTING CHANGES AFFECT PSE&G'S
2 CAPITAL STRUCTURE?

3 A. This is shown on a pro forma basis on Exhibit JP-1I, page 2, of the Petition as of
4 September 30, 2004. I show the PSE&G capitalization data on Table 2 below. These
5 values reflect the "actual" capital structure (excluding securitized debt) versus the merger
6 pro-forma capital structure.
7

Table 2				
PSE&G Capital Structure (Sept. 30, 2004)				
	Actual		Pro Forma	
	Balance*	%	Balance*	%
Long-Term Debt	\$2,936	48.8%	\$3,053	32.0%
Current Portion	362	6.0	417	4.4
Preferred Stock	80	1.3	80	0.8
Common Equity	2,637	43.8	6,000	62.8
Total	\$6,015	100%	\$9,550	100%
Source: Exhibit JP-1I, page 2 *Millions of dollars. Actuals are unaudited.				

8
9 The table shows a dramatic increase in the equity ratio due to the merger, increasing from
10 44 percent to 63 percent. If this post-merger capital structure is used for ratemaking, it
11 will substantially increase the (pre-tax) rate of return and customer rates.

12 Q. CAN YOU ESTIMATE THE COST TO RATEPAYERS OF MOVING TO A
13 MORE EXPENSIVE CAPITAL STRUCTURE?

14 A. Yes. PSE&G currently has a claimed ratemaking capital structure including a common
15 equity ratio of 46.3 percent (excluding securitized debt) and an overall cost of capital of
16 7.38 percent, based on a 9.75 percent cost of equity. If PSE&G were to follow PECO

1 and ComEd and increase its equity ratio, its overall pre-tax rate of return would increase
2 substantially. For example, increasing the equity ratio by 10 percentage points from 46.3
3 to 56.3 percent would increase the overall pre-tax rate of return by a full percentage
4 point. Assuming a combined total rate base for electric distribution, gas distribution and
5 transmission of \$5.8 billion (i.e., PSE&G's permanent capitalization), the cost to
6 customers of moving to the thicker equity ratio is nearly \$60 million per year for these
7 PSE&G utility services. Moving to the post merger capital structure shown on Table 2
8 above would produce an even larger cost penalty for PSE&G's utility customers.

9 Q. IS THE COMPANY INTENDING TO UTILIZE THIS PRO FORMA CAPITAL
10 STRUCTURE FOR RATEMAKING PURPOSES?

11 A. The Joint Petitioners are non-committal on that issue. The response to RAR-RA-20
12 states that PSE&G does not plan to alter the debt balance (or cost rate) for ratemaking
13 purposes, i.e., "the debt structure would be the same as if purchase accounting had not
14 been performed at PSE&G". However, the much larger issue is the equity balance.
15 Subsection (b) of that response merely states:

16 The equity structure used for ratemaking purposes will be dependent upon
17 the facts and circumstances of the equity balance at the time of the next
18 rate filing. These circumstances will include equity contributions,
19 dividends, earnings, and other adjustments to equity that may be required.

20 Joint Petitioners' response to RAR-CS-15 acknowledges the equity balance
21 impact of goodwill shown on Exhibit JP-1I, but it declines to state a position on the
22 ratemaking implications:

23 PSE&G is not proposing, or asking the BPU to approve, a capital structure
24 to be used for ratemaking purposes as part of this proceeding, and believes
25 that determination should appropriately be made in the context of a future
26 ratemaking proceeding.

1 Q. WHAT IS YOUR RESPONSE TO THESE STATEMENTS?

2 A. I appreciate the fact that Joint Petitioners are not specifically requesting capital
3 structure/ratemaking recognition of goodwill as part of this proceeding since doing so
4 potentially could be very harmful to PSE&G customers. However, I believe explicit
5 protections are needed as part of the Board's approval of the merger in this proceeding,
6 rather than leaving this problem and ratepayer exposure for future resolution. While this
7 issue could be left for a future rate case, it is preferable that the terms of Board approval
8 and ratepayer protections – if only in the form of principles – be established in this case.

9 With regard to capital structure, the Board should rule that the merger should not
10 cause an increase in the common equity ratio to be used for rate of return purposes. To
11 protect customers, for rate of return purposes I recommend capping the PSE&G common
12 equity ratio at its pre-merger level (i.e., level prior to merger closing) for purposes of the
13 first general rate case that occurs after merger closing. The current capital structure
14 appears to be adequate to meet PSE&G's capital access and credit needs. After the first
15 rate case, PSE&G must justify any increase in the common equity ratio and should not
16 propose a more expensive capital structure that is caused solely by the merger.

17 I accept Joint Petitioners' representation in RAR-CS-15 that the merger will not
18 be used to alter the "historical cost of debt" to be used for ratemaking purposes, but the
19 same should be true for the common equity ratio.

1 **V. UTILITY MONEY POOL**

2 Q. WHAT IS THE PROPOSAL OF THE JOINT PETITIONERS CONCERNING
3 THE UTILITY MONEY POOL?

4 A. Exelon presently operates a Utility Money Pool in which its utility subsidiaries may
5 invest on a short-term basis their excess cash, and the participants may borrow available
6 funds instead of or in addition to other borrowing sources. Mr. Mitchell suggests that at
7 times the Utility Money Pool could be a less expensive source of funds than external
8 borrowing. In its filing in this case, Joint Petitioners seek authority for PSE&G to join
9 the Exelon Utility Money Pool and participate as a borrower or source of funds.

10 Q. WHAT ARE THE PRINCIPAL TERMS BY WHICH A PARTY, SUCH AS
11 PSE&G, MAY PARTICIPATE?

12 A. Each Party may contribute funds to the Utility Money Pool or borrow from it, to the
13 extent loanable funds are available. Each Party has sole discretion to determine whether
14 to contribute funds, and may withdraw its own contributed funds at any time. Under the
15 Agreement, the contributed funds may either be the utility's surplus cash or funds
16 acquired from external borrowing. However, Mr. Mitchell has indicated that the practice
17 at Exelon has been to limit the funding source to internal funds.

18 Each Party may borrow from the Utility Money Pool to the extent funds are
19 available up to the borrowing limits set by the Securities and Exchange Commission
20 (SEC), its state regulators or other restrictions. The applicable interest rate is the
21 published rate for high grade commercial paper, or the rate available on money market
22 funds, whichever is higher. If External Funds are the only funds being borrowed, then
23 the cost rate of acquiring those External Funds shall be the Utility Money Pool interest
24 rate.

1 Funds deposited in the Utility Money Pool not being used for participant loans
2 shall be invested in short-term instruments or bank accounts.

3 Q. UNDER THE JOINT PETITIONERS' PROPOSAL, WHO WOULD BE THE
4 PARTIES TO THE UTILITY MONEY POOL?

5 A. It would consist of the three Exelon delivery service utilities (ComEd, PSE&G and
6 PECO), Exelon holding company, Exelon Business Services Company and Exelon
7 Generation Company. It should be noted that Exelon Corporation may participate in the
8 Pool but only as a contributor of funds, not as a borrower.

9 Q. THE UTILITY MONEY POOL INCLUDES EXELON GENERATION. IS
10 THIS A UTILITY COMPANY?

11 A. It is my understanding that Exelon Generation is the non-regulated generation affiliate
12 that sells power at market rates, and it is not a utility in the same sense as the delivery
13 service companies, such as PSE&G. Joint Petitioners have not convincingly explained
14 why Exelon Generation's participation is in the public interest. (See the response to
15 RAR-CS-33.) Absent such a convincing explanation, the Board should not approve this
16 arrangement whereby PSE&G is lending its surplus funds (or its borrowing capability) to
17 finance the unregulated Exelon Generation Company.

18 Q. UNDER THE CURRENT EXELON MONEY POOL, HAS EXELON
19 GENERATION BEEN BORROWING FROM THE UTILITY MONEY POOL?

20 A. Yes. I show the month-end borrowing balances for each Exelon Money Pool participant
21 during the time period January 2004 to February 2005 on Schedule MIK-2. This
22 schedule shows that the two delivery service utilities have had almost no borrowings
23 (presumably, they are the source of funds), while Exelon Generation borrows about \$200
24 million per month. Exelon Business Services Company's borrowings also are significant,
25 about \$82 million on average.

1 Q. IS THERE ANY DISADVANTAGE TO ALLOWING EXELON
2 GENERATION TO PARTICIPATE AS A BORROWER?

3 A. There may be. If the credit quality of Exelon Generation declines, then large loans to this
4 unregulated company could increase PSE&G's risk profile. My understanding is that
5 participants in the Utility Money Pool need not meet any credit quality standards. In
6 addition, if there is a corporate objective of financing Exelon Generation with low-cost
7 excess utility cash, it may be more attractive for PSE&G to lend the cash to Exelon
8 Generation (with such loans being assets thereby contributing to PSE&G's common
9 equity ratio), than to transfer that cash to Exelon (through the first tier subsidiary) as a
10 dividend (in which case it stops being common equity). Hence, the Utility Money Pool,
11 with Exelon Generation as a borrower, could contribute to a thicker common equity ratio
12 for PSE&G, and therefore a higher utility cost of capital.

13 I recommend disallowing PSE&G's participation in the Utility Money Pool unless
14 borrowing is restricted to the actual utilities (and the service company), and Exelon
15 Generation is excluded as an eligible participant.

16 Q. DO THE JOINT PETITIONERS CLAIM PSE&G WILL OBTAIN SAVINGS
17 OR OTHER BENEFITS FROM THE UTILITY MONEY POOL?

18 A. Yes. In response to NJLEUC/RESA-PSEG-14, Joint Petitioners have identified Utility
19 Money Pool savings for PSE&G of about 5 to 10 basis points. Since during the past year,
20 PSE&G's short-term borrowings have averaged about \$112 million (see response to
21 RAR-CS-13), these savings would average about \$50,000 to \$100,000 in interest
22 expense. These savings most likely would show up as (small) reductions in Allowance
23 For Funds Used During Construction (AFUDC), and they are not part of the Company's
24 synergy savings estimate.

1 Q. HAS THE BOARD PREVIOUSLY ADDRESSED THE STANDARDS FOR
2 MONEY POOL PARTICIPATION?

3 A. Yes. As part of the FirstEnergy merger, JCP&L sought authority from the Board to join
4 the FirstEnergy Intersystem Utility Money Pool. This was approved by the Board in
5 2002 in Docket No. EF02030185, recently affirmed in Amendment No. 3 in April 2005,
6 subject to certain conditions and restrictions. The restrictions include the following:

- 7 (1) The utility shall not acquire external short-term funds (i.e., bank borrowings or
8 commercial paper issuances) in order to contribute funds to the Money Pool.
- 9 (2) The utility shall not borrow from the Money Pool if it can do so at lower cost
10 from other sources (e.g., bank borrowings or commercial paper).
- 11 (3) The utility's chief financial officer (or designee) shall make decisions concerning
12 the Money Pool based on what is in the best interest of the utility's retail
13 customers.
- 14 (4) The utility shall limit its Money Pool contributions to its Internal Funds (i.e.,
15 surplus cash from operation) that it otherwise would invest in short-term
16 instruments or bank balances.
- 17 (5) Money Pool borrowings shall not equal or exceed one year in duration.
- 18 (6) The utility's borrowing amount from the Money Pool shall not exceed the limit on
19 unsecured indebtedness in the Certificate of Incorporation.
- 20 (7) The utility shall file with the Board quarterly statements comparing Money Pool
21 interest rates on its borrowing/contributions activity with the contemporaneous
22 market rates for similarly situated utilities.
- 23 (8) The utility shall inform the Board within three days if any Money Pool participant
24 fails to meet credit rating standards specified in the Money Pool Agreement.

25

1 Q. SHOULD THESE STANDARDS AND REQUIREMENTS ALSO APPLY TO
2 PSE&G'S PARTICIPATION IN THE EXELON UTILITY MONEY POOL?

3 A. Yes. I believe these standards and requirements are reasonable, and for the most part,
4 they seem to be consistent with either current practice by Exelon companies or the
5 Agreement itself. However, as I mentioned earlier, I do question Exelon Generation's
6 participation since it effectively is a non-regulated merchant generating company. I also
7 recommend that Exelon establish and the BPU approve credit standards for participation
8 as part of any approval process for the Utility Money Pool. It is particularly important
9 given the recent PUHCA repeal that the BPU require standards and conditions for the
10 operation of the Utility Money Pool.

11 Q. DO YOU HAVE ANY OTHER RECOMMENDATIONS CONCERNING THE
12 UTILITY MONEY POOL?

13 A. Yes. In any approval of PSE&G's participation in the Utility Money Pool, the Board
14 should require that any losses incurred by PSE&G on Utility Money Pool contributions
15 (including defaults) are treated as "below the line" for retail ratemaking and must not be
16 borne by retail ratepayers. The Company has agreed to this treatment in its responses to
17 RAR-CS-21 and 23. In addition, PSE&G should keep sufficient records to demonstrate
18 its Utility Money Pool borrowings are its lowest cost source of short-term debt.

1 **VI. PUHCA FINANCIAL ISSUES**

2 Q. WHY IS THE STATUS OF PUHCA AN ISSUE IN THIS CASE?

3 A. Exelon Corporation is a non-exempt utility holding company under PUHCA, and the
4 assumption at the time this case was filed is that the merged entity, Exelon Electric and
5 Gas Corporation, would be so as well. A number of the data responses submitted in this
6 case by the Joint Petitioners cite to PUHCA requirements as regulating Exelon's
7 activities concerning capital structure, financial transactions and affiliate relationships.
8 As a general matter, such requirements are overseen by the SEC and provide a certain
9 degree of consumer protection.

10 The recently enacted Energy Policy Act of 2005 effectively provides repeal of
11 PUHCA although some of the SEC's oversight may be transferred to the Federal Energy
12 Regulatory Commission (FERC) and the state commissions. (FERC has recently
13 initiated a rulemaking on this subject.) However, it presently is uncertain how the utility
14 customer protections pertaining to financial policies will be maintained in the future, post
15 merger, with PSE&G operating as one operating company within a larger, financially
16 integrated holding company.

17 Q. WHY IS THIS A CONCERN?

18 A. This is a concern because financial policies and practices for PSE&G will be established
19 by Exelon management (at the holding company corporate level) for all three operating
20 utilities and Exelon's large unregulated operations, with the PUHCA protection no longer
21 in place. At issue is whether some or all of those protections should be retained in the
22 form of merger approval conditions.

1 Q. HAVE THE JOINT PETITIONERS GIVEN ANY INDICATION WHETHER
2 THE REPEAL OF PUHCA WILL RESULT IN ANY CHANGES IN
3 FINANCIAL PRACTICES OR POLICIES?

4 A. After the enactment of the Energy Policy Act of 2005, the Ratepayer Advocate and Board
5 Staff submitted a number of data requests exploring PUHCA repeal issues. In general,
6 Joint Petitioners have indicated in those responses that they do not at this time intend to
7 change financial plans or policies in response to PUHCA repeal, but there is also no
8 assurance that they would not do so at some future time. (See response to RAR PI-1.)
9 Hence, to ensure that key protections provided by PUHCA continue post merger, certain
10 approval conditions may be warranted.

11 Q. PLEASE SUMMARIZE THE PERTINENT CHANGES ASSOCIATED WITH
12 PUHCA REPEAL.

13 A. Joint Petitioners' response to S-OCI-FIN-35 provides a summary of existing PUHCA
14 provisions affecting Exelon utility operations that are subject to the repeal provision of
15 the Energy Policy Act 2005.

- 16 • The utility may pay dividends to the parent only out of current and retained
17 earnings and not capital, absent an SEC waiver.
- 18 • Securities issuances must be approved (unless approved by the state regulator).
- 19 • Holding companies may not borrow from utility subsidiaries.
- 20 • Utility money pools are restricted to utilities and utility service companies and are
21 subject to SEC regulatory oversight.
- 22 • The holding company and each utility must have a common equity ratio of at least
23 30 percent and investment grade ratings. (PECO has an exemption.)

- 1 • The utilities may not seek higher rates to support exempt wholesale generators
2 (EWGs) or foreign utility companies (FUCOs) or to compensate for their losses.

- 3 • Utilities may not issue securities for financing FUCOs or encumber assets for a
4 FUCO.

- 5 • There are restrictions on the types of non-utility investments that the corporation
6 may engage in.

- 7 • Acquisition of utility stock or assets above a threshold level without SEC
8 approval is prohibited.

- 9 • There are various restrictions on affiliate transactions to prevent cross
10 subsidization. Power purchases from affiliate EWGs require state commission
11 public interest findings.

- 12 • There are certain limitations on lobbying activities and officers and directors.

13 In this response, the Joint Petitioners note that some of these PUHCA restrictions or
14 regulations could be retained depending on state and/or FERC rules.

15 Q. ARE YOU ADDRESSING ALL OF THESE RESTRICTIONS?

16 A. No, I am not. My testimony addresses issues associated with capital structure and cost of
17 capital effects of the merger. The previous section of my testimony discusses my
18 recommended conditions for any participation by PSE&G in the Utility Money Pool, and
19 I believe these conditions would address PUHCA repeal. Also, my testimony does not
20 address affiliate transactions issues associated with PUHCA restrictions on future Exelon
21 investments.

1 Q. GIVEN PUHCA REPEAL, WHAT RESTRICTIONS ARE APPROPRIATE?

2 A. As a result of this merger, PSE&G will be a subsidiary of a much larger corporate entity
3 with at least two utility affiliates and a much larger non-utility segment. In addition,
4 Exelon might engage in future mergers and/or acquisitions creating additional affiliate
5 relationships. The combination of these complex changes and PUHCA repeal creates the
6 need for ensuring that certain protections continue to help ensure PSE&G's financial
7 integrity.

8 If the Board approves this merger, I recommend retaining the following
9 restrictions:

- 10 • Exelon should continue to be required to maintain a minimum common
11 equity ratio of 30 percent. This will help ensure that Exelon (the ultimate
12 parent) retains financial strength and can serve as a source of capital for
13 PSE&G, if needed.
- 14 • Other than through the Utility Money Pool (already addressed), PSE&G
15 should not loan funds to, purchase the securities of or extend credit to
16 either the Exelon holding company (including Exelon Energy Delivery) or
17 any corporate affiliate.
- 18 • PSE&G shall pay dividends only from current and retained earnings, not
19 from capital.
- 20 • PSE&G should not guarantee the debt of Exelon or any corporate affiliate
21 nor encumber its assets to provide security for Exelon or any affiliate.

1 Q. IS THIS THE FULL SET OF RESTRICTIONS THAT THE BOARD SHOULD
2 IMPOSE AS THE RESULT OF PUHCA REPEAL?

3 A. No. This is merely the subset of such restrictions relating to capital structure that I am
4 recommending at this time in connection with this merger. The Energy Policy Act of
5 2005 was only recently enacted and the Ratepayer Advocate will continue to study the
6 implications of PUHCA repeal and the need for consumer protections. Hence, the
7 Ratepayer Advocate may recommend further regulations or restrictions due to PUHCA
8 repeal for Exelon and PSE&G outside of this merger proceeding. In addition, the BPU
9 presently has considerable authority over PSE&G's financial practices, e.g., approval
10 authority over securities issuances. The BPU approval of this merger and my proposed
11 conditions should not in any way waive or substitute for any of the BPU's current
12 regulatory authority over financial practices.

13 Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

14 A. Yes, it does.

PUBLIC SERVICE ELECTRIC & GAS COMPANY

Ratemaking Capital Structures
of the Operating Utilities
(12/31/2004)

	<u>PSE&G</u>	<u>PECO</u>	<u>ComEd</u>
Long-Term Debt	52.0%	32.2%	42.0%
Preferred Stock	1.4	2.0	--
Customer Deposits	0.7	--	--
Common Equity	<u>45.9</u>	<u>66.8</u>	<u>58.0</u>
Total	100.0%	100.0%	100.0%

Source: RAR-CS-11

Note: The claimed PSE&G ratemaking capital structure excludes \$2.1 billion of securitized debt.

PUBLIC SERVICE ELECTRIC & GAS COMPANY

Exelon Utility Money Power Borrowings,
 January 2004 - February 205
 (\$ Millions, Month ending)

	<u>Exelon Generation</u>	<u>BSC*</u>	<u>PECO</u>	<u>ComEd</u>
January 2005	\$192.5	\$99.0	\$0.0	\$0.0
February	407.0	132.0	0.0	0.0
March	226.0	0.0	0.0	0.0
April	176.0	0.0	0.0	0.0
May	244.0	20.0	0.0	0.0
June	198.0	35.0	0.0	0.0
July	386.0	104.5	0.0	0.0
August	6.0	142.5	0.0	0.0
September	0.0	125.0	0.0	17.0
October	125.0	147.0	0.0	0.0
November	0.0	88.0	0.0	20.0
December	283.0	59.0	0.0	0.0
January 2005	255.0	100.0	0.0	0.0
February	<u>95.0</u>	<u>101.0</u>	<u>0.0</u>	<u>0.0</u>
Average	\$185.3	\$82.4	\$0.0	\$2.6

Source: RAR-CS-19

*BSC refers to the Exelon Business Services Company that both manages the Money Pool and participates in it.

APPENDIX A

QUALIFICATIONS OF
MATTHEW I. KAHAL

MATTHEW I. KAHAL

Mr. Kahal is currently an independent consulting economist, specializing in energy economics, public utility regulation and financial analysis. Over the past two decades, his work has encompassed electric utility integrated resource planning (IRP), power plant licensing and a wide range of utility financial issues. In the financial area he has conducted numerous cost of capital studies and addressed other financial issues for electric, gas, telephone and water utilities. Mr. Kahal's work in recent years has shifted to electric utility restructuring, mergers and competition.

Mr. Kahal has provided expert testimony on more than 250 occasions before state and federal regulatory commissions and the U.S. Congress. His testimony has covered need for power, integrated resource planning, cost of capital, purchased power practices and contracts, merger economics, industry restructuring and various other regulatory policy issues.

Education:

B.A. (Economics) - University of Maryland, 1971.

M.A. (Economics) - University of Maryland, 1974.

Ph.D. candidate - University of Maryland, completed all course work
and qualifying examinations.

Previous Employment:

1981-2001 - Exeter Associates, Inc. (founding Principal).

1980-1981 - Member of the Economic Evaluation Directorate, The Aerospace Corporation, Washington, D.C. office.

1977-1980 - Economist, Washington, D.C. consulting firm.

1972-1977 - Research/Teaching Assistant and Instructor, Department of Economics, University of Maryland (College Park).

1975-1977 - Lecturer in Business/Economics, Montgomery College.

Professional Work Experience:

Mr. Kahal has more than twenty years experience managing and conducting consulting assignments relating to public utility economics and regulation. In 1981, he and five colleagues founded the firm of Exeter Associates, Inc. and for the next 20 years he served as a Principal and corporate officer in the firm. During that time, he supervised multi-million dollar support contracts with the State of Maryland and directed the technical work conducted both by Exeter professional staff and numerous subcontractors. Additionally, Mr. Kahal took the lead role at

Exeter in consulting to the firm's other governmental and private clients in the areas of financial analysis, utility mergers, electric restructuring and utility purchase power contracts.

At the Aerospace Corporation, Mr. Kahal served as an economic consultant to the Strategic Petroleum Reserve (SPR). In that capacity he participated in a detailed financial assessment of the SPR, and developed an econometric forecasting model of U.S. petroleum industry inventories. That study has been used to determine the extent to which private sector petroleum stocks can be expected to protect the U.S. from the impacts of oil import interruptions.

Before entering consulting, Mr. Kahal held faculty positions with the Department of Economics at the University of Maryland and with Montgomery College teaching courses on economic principles, business and economic development.

Publications and Consulting Reports:

Projected Electric Power Demands of the Baltimore Gas and Electric Company, Maryland Power Plant Siting Program, 1979.

Projected Electric Power Demands of the Allegheny Power System, Maryland Power Plant Siting Program, January 1980.

An Econometric Forecast of Electric Energy and Peak Demand on the Delmarva Peninsula, Maryland Power Plant Siting Program, March 1980 (with Ralph E. Miller).

A Benefit/Cost Methodology of the Marginal Cost Pricing of Tennessee Valley Authority Electricity, prepared for the Board of Directors of the Tennessee Valley Authority, April 1980.

An Evaluation of the Delmarva Power and Light Company Generating Capacity Profile and Expansion Plan, (Interim Report), prepared for the Delaware Office of the Public Advocate, July 1980, (with Sharon L. Mason).

Rhode Island-DOE Electric Utilities Demonstration Project, Third Interim Report on Preliminary Analysis of the Experimental Results, prepared for the Economic Regulatory Administration, U.S. Department of Energy, July 1980.

Petroleum Inventories and the Strategic Petroleum Reserve, The Aerospace Corporation, prepared for the Strategic Petroleum Reserve Office, U.S. Department of Energy, December 1980.

Alternatives to Central Station Coal and Nuclear Power Generation, prepared for Argonne National Laboratory and the Office of Utility Systems, U.S. Department of Energy, August 1981.

"An Econometric Methodology for Forecasting Power Demands," Conducting Need-for-Power Review for Nuclear Power Plants (D.A. Nash, ed.), U.S. Nuclear Regulatory Commission, NUREG-0942, December 1982.

State Regulatory Attitudes Toward Fuel Expense Issues, prepared for the Electric Power Research Institute, July 1983, (with Dale E. Swan).

"Problems in the Use of Econometric Methods in Load Forecasting," Adjusting to Regulatory, Pricing and Marketing Realities (Harry Trebing, ed.), Institute of Public Utilities, Michigan State University, 1983.

Proceedings of the Maryland Conference on Electric Load Forecasting, (editor and contributing author), Maryland Power Plant Siting Program, PPES-83-4, October 1983.

"The Impacts of Utility-Sponsored Weatherization Programs: The Case of Maryland Utilities," (with others), in Government and Energy Policy (Richard L. Itteilag, ed.), 1983.

Power Plant Cumulative Environmental Impact Report, contributing author, (Paul E. Miller, ed.) Maryland Department of Natural Resources, January 1984.

Projected Electric Power Demands for the Potomac Electric Power Company, three volumes with Steven L. Estomin), prepared for the Maryland Power Plant Siting Program, March 1984.

"An Assessment of the State-of-the-Art of Gas Utility Load Forecasting," (with Thomas Bacon, Jr. and Steven L. Estomin), published in the Proceedings of the Fourth NARUC Biennial Regulatory Information Conference, 1984.

"Nuclear Power and Investor Perceptions of Risk," (with Ralph E. Miller), published in The Energy Industries in Transition: 1985-2000 (John P. Weyant and Dorothy Sheffield, eds.), 1984.

The Financial Impact of Potential Department of Energy Rate Recommendations on the Commonwealth Edison Company, prepared for the U.S. Department of Energy, October 1984.

"Discussion Comments," published in Impact of Deregulation and Market Forces on Public Utilities: The Future of Regulation (Harry Trebing, ed.), Institute of Public Utilities, Michigan State University, 1985.

An Econometric Forecast of the Electric Power Loads of Baltimore Gas and Electric Company, two volumes (with others), prepared for the Maryland Power Plant Siting Program, 1985.

A Survey and Evaluation of Demand Forecast Methods in the Gas Utility Industry, prepared for the Public Utilities Commission of Ohio, Forecasting Division, November 1985, (with Terence Manuel).

A Review and Evaluation of the Load Forecasts of Houston Lighting & Power Company and Central Power & Light Company -- Past and Present, prepared for the Texas Public Utility Commission, December 1985, (with Marvin H. Kahn).

Power Plant Cumulative Environmental Impact Report for Maryland, principal author of three of the eight chapters in the report (Paul E. Miller, ed.), PPSP-CEIR-5, March 1986.

"Potential Emissions Reduction from Conservation, Load Management, and Alternative Power," published in Acid Deposition in Maryland: A Report to the Governor and General Assembly, Maryland Power Plant Research Program, AD-87-1, January 1987.

Determination of Retrofit Costs at the Oyster Creek Nuclear Generating Station, March 1988, prepared for Versar, Inc., New Jersey Department of Environmental Protection.

Excess Deferred Taxes and the Telephone Utility Industry, April 1988, prepared on behalf of the National Association of State Utility Consumer Advocates.

Toward a Proposed Federal Policy for Independent Power Producers, comments prepared on behalf of the Indiana Consumer Counselor, FERC Docket EL87-67-000, November 1987.

Review and Discussion of Regulations Governing Bidding Programs, prepared for the Pennsylvania Office of Consumer Advocate, June 1988.

A Review of the Proposed Revisions to the FERC Administrative Rules on Avoided Costs and Related Issues, prepared for the Pennsylvania Office of Consumer Advocate, April 1988.

Review and Comments on the FERC NOPR Concerning Independent Power Producers, prepared for the Pennsylvania Office of Consumer Advocate, June 1988.

The Costs to Maryland Utilities and Ratepayers of an Acid Rain Control Strategy -- An Updated Analysis, prepared for the Maryland Power Plant Research Program, October 1987, AD-88-4.

"Comments," in New Regulatory and Management Strategies in a Changing Market Environment (Harry M. Trebing and Patrick C. Mann, editors), Proceedings of the Institute of Public Utilities Eighteenth Annual Conference, 1987.

Electric Power Resource Planning for the Potomac Electric Power Company, prepared for the Maryland Power Plant Research Program, July 1988.

Power Plant Cumulative Environmental Impact Report for Maryland (Thomas E. Magette, ed.) authored two chapters, November 1988, PPRP-CEIR-6.

Resource Planning and Competitive Bidding for Delmarva Power & Light Company, October 1990, prepared for the Maryland Department of Natural Resources (with M. Fullenbaum).

Electric Power Rate Increases and the Cleveland Area Economy, prepared for the Northeast Ohio Areawide Coordinating Agency, October 1988.

An Economic and Need for Power Evaluation of Baltimore Gas & Electric Company's Perryman Plant, May 1991, prepared for the Maryland Department of Natural Resources (with M. Fullenbaum).

The Cost of Equity Capital for the Bell Local Exchange Companies in a New Era of Regulation, October 1991, presented at the Atlantic Economic Society 32nd Conference, Washington, D.C.

A Need for Power Review of Delmarva Power & Light Company's Dorchester Unit 1 Power Plant, March 1993, prepared for the Maryland Department of National Resources (with M. Fullenbaum)

The AES Warrior Run Project: Impact on Western Maryland Economic Activity and Electric Rates, February 1993, prepared for the Maryland Power Plant Research Program (with Peter Hall).

An Economic Perspective on Competition and the Electric Utility Industry, November 1994. Prepared for the Electric Consumers' Alliance.

PEPCO's Clean Air Act Compliance Plan: Status Report, prepared for the Maryland Power Plant Research Plan, January 1995 (w/Diane Mountain, Environmental Resources Management, Inc.).

The FERC Open Access Rulemaking: A Review of the Issues, prepared for the Indiana Office of Utility Consumer Counselor and the Pennsylvania Office of Consumer Advocate, June 1995.

A Status Report on Electric Utility Restructuring: Issues for Maryland, prepared for the Maryland Power Plant Research Program, November 1995 (with Daphne Psacharopoulos).

Modeling the Financial Impacts on the Bell Regional Holding Companies from Changes in Access Rates, prepared for MCI Corporation, May 1996.

The CSEF Electric Deregulation Study: Economic Miracle or the Economists' Cold Fusion?, prepared for the Electric Consumers' Alliance, Indianapolis, Indiana, October 1996.

Reducing Rates for Interstate Access Service: Financial Impacts on the Bell Regional Holding Companies, prepared for MCI Corporation, May 1997.

The New Hampshire Retail Competition Pilot Program: A Preliminary Evaluation, July 1997, prepared for the Electric Consumers' Alliance (with Jerome D. Mierzwa).

Electric Restructuring and the Environment: Issue Identification for Maryland, March 1997, prepared for the Maryland Power Plant Research Program (with Environmental Resource Management, Inc.)

An Analysis of Electric Utility Embedded Power Supply Costs, prepared for Power-Gen International Conference, Dallas, Texas, December 1997.

Market Power Outlook for Generation Supply in Louisiana, December 2000, prepared for the Louisiana Public Service Commission (with others).

A Review of Issues Concerning Electric Power Capacity Markets, prepared for the Maryland Power Plant Research Program, December 2001 (with B. Hobbs and J. Inon).

The Economic Feasibility of Air Emissions Controls at the Brandon Shores and Morgantown Coal-fired Power Plants, February 2005, (prepared for the Chesapeake By Foundation).

The Economic Feasibility of Power Plant Retirements on the Entergy System, September 2005 with Phil Hayet (prepared for the Louisiana Public Service Commission).

Conference and Workshop Presentations :

Workshop on State Load Forecasting Programs, sponsored by the Nuclear Regulatory Commission and Oak Ridge National Laboratory, February 1982 (presentation on forecasting methodology).

Fourteenth Annual Conference of the Michigan State University Institute for Public Utilities, December 1982 (presentation on problems in forecasting).

Conference on Conservation and Load Management, sponsored by the Massachusetts Energy Facilities Siting Council, May 1983 (presentation on cost-benefit criteria).

Maryland Conference on Load Forecasting, sponsored by the Maryland Power Plant Siting Program and the Maryland Public Service Commission, June 1983 (presentation on overforecasting power demands).

The 5th Annual Meetings of the International Association of Energy Economists, June 1983 (presentation on evaluating weatherization programs).

The NARUC Advanced Regulatory Studies Program (presented lectures on capacity planning for electric utilities), February 1984.

The 16th Annual Conference of the Institute of Public Utilities, Michigan State University (discussant on phase-in and excess capacity), December 1984.

U.S. Department of Energy Utilities Conference, Las Vegas, Nevada (presentation of current and future regulatory issues), May 1985.

The 18th Annual Conference of the Institute of Public Utilities, Michigan State University, Williamsburg, Virginia, December 1986 (discussant on cogeneration).

The NRECA Conference on Load Forecasting, sponsored by the National Rural Electric Cooperative Association, New Orleans, Louisiana, December 1987 (presentation on load forecast accuracy).

The Second Rutgers/New Jersey Department of Commerce Annual Conference on Energy Policy in the Middle Atlantic States, Rutgers University, April 1988 (presentation on spot pricing of electricity).

The NASUCA 1988 Mid-Year Meeting, Annapolis, Maryland, June 1988, sponsored by the National Association of State Utility Consumer Advocates (presentation on the FERC electricity avoided cost NOPRs).

The Thirty Second Atlantic Economic Society Conference, Washington, D.C., October 1991 (presentation of a paper on cost of capital issues for the Bell Operating Companies).

The NASUCA 1993 Mid-Year Meeting, St. Louis, Missouri, sponsored by the National Association of State Utility Consumer Advocates, June 1993 (presentation on regulatory issues concerning electric utility mergers).

The NASUCA and NARUC annual meetings in New York City, November 1993 (presentations and panel discussions on the emerging FERC policies on transmission pricing).

The NASUCA annual meetings in Reno, Nevada, November 1994 (presentation concerning the FERC NOPR on stranded cost recovery).

U.S. Department of Energy Utilities/Energy Management Workshop, March 1995 (presentation concerning electric utility competition).

The 1995 NASUCA Mid-Year Meeting, Breckenridge, Colorado, June 1995, (presentation concerning the FERC rulemaking on electric transmission open access).

The 1996 NASUCA Mid-Year Meeting, Chicago, Illinois, June 1996 (presentation concerning electric utility merger issues).

Conference on "Restructuring the Electric Industry," sponsored by the National Consumers League and Electric Consumers Alliance, Washington, D.C., May 1997 (presentation on retail access pilot programs).

The 1997 Mid-Atlantic Conference of Regulatory Utilities Commissioners (MARUC), Hot Springs, Virginia, July 1997 (presentation concerning electric deregulation issues).

Power-Gen '97 International Conference, Dallas, Texas, December 1997 (presentation concerning utility embedded costs of generation supply).

Consumer Summit on Electric Competition, sponsored by the National Consumers League and Electric Consumers' Alliance, Washington, D.C., March 2001 (presentation concerning generation supply and reliability).

National Association of State Utility Consumer Advocates, Mid-Year Meetings, Austin, Texas, June 16-17, 2002 (presenter and panelist on RTO/Standard Market Design issues).

Louisiana State Bar Association, Public Utility Section, October 2, 2002. (Presentation on Performance-Based Ratemaking and panelist on RTO issues). Baton Rouge, Louisiana.

Virginia State Corporation Commission/Virginia State Bar, Twenty Second National Regulatory Conference, May 10, 2004. (Presentation on Electric Transmission System Planning.)
Williamsburg, Virginia.

Expert Testimony
of Matthew I. Kahal

	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
1.	27374 & 27375 October 1978	Long Island Lighting Company	New York Counties	Nassau & Suffolk	Economic impacts of proposed rate increase
2.	6807 January 1978	Generic	Maryland	MD Power Plant Siting Program	Load forecasting
3.	78-676-EL-AIR February 1978	Ohio Power Company	Ohio	Ohio Consumers' Counsel	Test year sales and revenues
4.	17667 May 1979	Alabama Power Company	Alabama	Attorney General	Test year sales, revenues, costs and load forecasts
5.	None April 1980	Tennessee Valley Authority	TVA Board	League of Women Voters	Time-of-use pricing
6.	R-80021082	West Penn Power Company	Pennsylvania	Office of Consumer Advocate	Load forecasting, marginal cost pricing
7.	7259 (Phase I) October 1980	Potomac Edison Company	Maryland	MD Power Plant Siting Program	Load forecasting
8.	7222 December 1980	Delmarva Power & Light Company	Maryland	MD Power Plant Siting Program	Need for plant, load forecasting
9.	7441 June 1981	Potomac Electric Power Company	Maryland	Commission Staff	PURPA standards
10.	7159 May 1980	Baltimore Gas & Electric	Maryland	Commission Staff	Time-of-use pricing
11.	81-044-E-42T	Monongahela Power	West Virginia	Commission Staff	Time-of-use rates
12.	7259 (Phase II) November 1981	Potomac Edison Company	Maryland	MD Power Plant Siting Program	Load forecasting, load management
13.	1606 September 1981	Blackstone Valley Electric and Narragansett	Rhode Island	Division of Public Utilities	PURPA standards
14.	RID 1819 April 1982	Pennsylvania Bell	Pennsylvania	Office of Consumer Advocate	Rate of return
15.	82-0152 July 1982	Illinois Power Company	Illinois	U.S. Department of Defense	Rate of return, CWIP
16.	7559	Potomac Edison Company	Maryland	Commission Staff	Cogeneration

Expert Testimony
of Matthew I. Kahal

	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
	September 1982				
17.	820150-EU September 1982	Gulf Power Company	Florida	Federal Executive Agencies	Rate of return, CWIP
18.	82-057-15 January 1983	Mountain Fuel Supply Company	Utah	Federal Executive Agencies	Rate of return, capital structure
19.	5200 August 1983	Texas Electric Service Company	Texas	Federal Executive Agencies	Cost of equity
20.	28069 August 1983	Oklahoma Natural Gas	Oklahoma	Federal Executive Agencies	Rate of return, deferred taxes, capital structure, attrition
21.	83-0537 February 1984	Commonwealth Edison Company	Illinois	U.S. Department of Energy	Rate of return, capital structure, financial capability
22.	84-035-01 June 1984	Utah Power & Light Company	Utah	Federal Executive Agencies	Rate of return
23.	U-1009-137 July 1984	Utah Power & Light Company	Idaho	U.S. Department of Energy	Rate of return, financial condition
24.	R-842590 August 1984	Philadelphia Electric Company	Pennsylvania	Office of Consumer Advocate	Rate of return
25.	840086-EI August 1984	Gulf Power Company	Florida	Federal Executive Agencies	Rate of return, CWIP
26.	84-122-E August 1984	Carolina Power & Light Company	South Carolina	South Carolina Consumer Advocate	Rate of return, CWIP, load forecasting
27.	CGC-83-G & CGC-84-G October 1984	Columbia Gas of Ohio	Ohio	Ohio Division of Energy	Load forecasting
28.	R-842621 October 1984	Western Pennsylvania Water Company	Pennsylvania	Office of Consumer Advocate	Test year sales
29.	R-842710 January 1985	ALLTEL Pennsylvania Inc.	Pennsylvania	Office of Consumer Advocate	Rate of return
30.	ER-504 February 1985	Allegheny Generating Company	FERC	Office of Consumer Advocate	Rate of return

Expert Testimony
of Matthew I. Kahal

	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
31.	R-842632 March 1985	West Penn Power Company	Pennsylvania	Office of Consumer Advocate	Rate of return, conservation, time-of-use rates
32.	83-0537 & 84-0555 April 1985	Commonwealth Edison Company	Illinois	U.S. Department of Energy	Rate of return, incentive rates, rate base
33.	Rulemaking Docket No. 11, May 1985	Generic	Delaware	Delaware Commission Staff	Interest rates on refunds
34.	29450 July 1985	Oklahoma Gas & Electric Company	Oklahoma	Oklahoma Attorney General	Rate of return, CWIP in rate base
35.	1811 August 1985	Bristol County Water Company	Rhode Island	Division of Public Utilities	Rate of return, capital structure
36.	R-850044 & R-850045 August 1985	Quaker State & Continental Telephone Companies	Pennsylvania	Office of Consumer Advocate	Rate of return
37.	R-850174 November 1985	Philadelphia Suburban Water Company	Pennsylvania	Office of Consumer Advocate	Rate of return, financial conditions
38.	U-1006-265 March 1986	Idaho Power Company	Idaho	U.S. Department of Energy	Power supply costs and models
39.	EL-86-37 & EL-86-38 September 1986	Allegheny Generating Company	FERC	PA Office of Consumer Advocate	Rate of return
40.	R-850287 June 1986	National Fuel Gas Distribution Corp.	Pennsylvania	Office of Consumer Advocate	Rate of return
41.	1849 August 1986	Blackstone Valley Electric	Rhode Island	Division of Public Utilities	Rate of return, financial condition
42.	86-297-GA-AIR November 1986	East Ohio Gas Company	Ohio	Ohio Consumers' Counsel	Rate of return
43.	U-16945 December 1986	Louisiana Power & Light Company	Louisiana	Public Service Commission	Rate of return, rate phase-in plan
44.	Case No. 7972 February 1987	Potomac Electric Power Company	Maryland	Commission Staff	Generation capacity planning, purchased power contract
45.	EL-86-58 & EL-86-59	System Energy Resources and	FERC	Louisiana PSC	Rate of return

Expert Testimony
of Matthew I. Kahal

<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
March 1987	Middle South Services			
46. ER-87-72-001 April 1987	Orange & Rockland	FERC	PA Office of Consumer Advocate	Rate of return
47. U-16945 April 1987	Louisiana Power & Light Company	Louisiana	Commission Staff	Revenue requirement update phase-in plan
48. P-870196 May 1987	Pennsylvania Electric Company	Pennsylvania	Office of Consumer Advocate	Cogeneration contract
49. 86-2025-EL-AIR June 1987	Cleveland Electric Illuminating Company	Ohio	Ohio Consumers' Counsel	Rate of return
50. 86-2026-EL-AIR June 1987	Toledo Edison Company	Ohio	Ohio Consumers' Counsel	Rate of return
51. 87-4 June 1987	Delmarva Power & Light Company	Delaware	Commission Staff	Cogeneration/small power
52. 1872 July 1987	Newport Electric Company	Rhode Island	Commission Staff	Rate of return
53. WO 8606654 July 1987	Atlantic City Sewerage Company	New Jersey	Resorts International	Financial condition
54. 7510 August 1987	West Texas Utilities Company	Texas	Federal Executive Agencies	Rate of return, phase-in
55. 8063 Phase I October 1987	Potomac Electric Power Company	Maryland	Power Plant Research Program	Economics of power plant site selection
56. 00439 November 1987	Oklahoma Gas & Electric Company	Oklahoma	Smith Cogeneration	Cogeneration economics
57. RP-87-103 February 1988	Panhandle Eastern Pipe Line Company	FERC	Indiana Utility Consumer Counselor	Rate of return
58. EC-88-2-000 February 1988	Utah Power & Light Co. PacifiCorp	FERC	Nucor Steel	Merger economics
59. 87-0427 February 1988	Commonwealth Edison Company	Illinois	Federal Executive Agencies	Financial projections

Expert Testimony
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	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
60.	870840 February 1988	Philadelphia Suburban Water Company	Pennsylvania	Office of Consumer Advocate	Rate of return
61.	870832 March 1988	Columbia Gas of Pennsylvania	Pennsylvania	Office of Consumer Advocate	Rate of return
62.	8063 Phase II July 1988	Potomac Electric Power Company	Maryland	Power Plant Research Program	Power supply study
63.	8102 July 1988	Southern Maryland Electric Cooperative	Maryland	Power Plant Research Program	Power supply study
64.	10105 August 1988	South Central Bell Telephone Co.	Kentucky	Attorney General	Rate of return, incentive regulation
65.	00345 August 1988	Oklahoma Gas & Electric Company	Oklahoma	Smith Cogeneration	Need for power
66.	U-17906 September 1988	Louisiana Power & Light Company	Louisiana	Commission Staff	Rate of return, nuclear power costs Industrial contracts
67.	88-170-EL-AIR October 1988	Cleveland Electric Illuminating Co.	Ohio	Northeast -Ohio Areawide Coordinating Agency	Economic impact study
68.	1914 December 1988	Providence Gas Company	Rhode Island	Commission Staff	Rate of return
69.	U-12636 & U-17649 February 1989	Louisiana Power & Light Company	Louisiana	Commission Staff	Disposition of litigation proceeds
70.	00345 February 1989	Oklahoma Gas & Electric Company	Oklahoma	Smith Cogeneration	Load forecasting
71.	RP88-209 March 1989	Natural Gas Pipeline of America	FERC	Indiana Utility Consumer Counselor	Rate of return
72.	8425 March 1989	Houston Lighting & Power Company	Texas	U.S. Department of Energy	Rate of return
73.	EL89-30-000 April 1989	Central Illinois Public Service Company	FERC	Soyland Power Coop, Inc.	Rate of return

Expert Testimony
of Matthew I. Kahal

	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
74.	R-891208 May 1989	Pennsylvania American Water Company	Pennsylvania	Office of Consumer Advocate	Rate of return
75.	89-0033 May 1989	Illinois Bell Telephone Company	Illinois	Citizens Utility Board	Rate of return
76.	881167-EI May 1989	Gulf Power Company	Florida	Federal Executive Agencies	Rate of return
77.	R-891218 July 1989	National Fuel Gas Distribution Company	Pennsylvania	Office of Consumer Advocate	Sales forecasting
78.	8063, Phase III Sept. 1989	Potomac Electric Power Company	Maryland	Depart. Natural Resources	Emissions Controls
79.	37414-S2 October 1989	Public Service Company of Indiana	Indiana	Utility Consumer Counselor	Rate of return, DSM, off- system sales, incentive regulation
80.	October 1989	Generic	U.S. House of Reps. Comm. on Ways & Means	NA	Excess deferred income tax
81.	38728 November 1989	Indiana Michigan Power Company	Indiana	Utility Consumer Counselor	Rate of return
82.	RP89-49-000 December 1989	National Fuel Gas Supply Corporation	FERC	PA Office of Consumer Advocate	Rate of return
83.	R-891364 December 1989	Philadelphia Electric Company	Pennsylvania	PA Office of Consumer Advocate	Financial impacts (surrebuttal only)
84.	RP89-160-000 January 1990	Trunkline Gas Company	FERC	Indiana Utility Consumer Counselor	Rate of return
85.	EL90-16-000 November 1990	System Energy Resources, Inc.	FERC	Louisiana Public Service Commission	Rate of return
86.	89-624 March 1990	Bell Atlantic	FCC	PA Office of Consumer Advocate	Rate of return
87.	8245 March 1990	Potomac Edison Company	Maryland	Depart. Natural Resources	Avoided Cost

Expert Testimony
of Matthew I. Kahal

	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
88.	000586 March 1990	Public Service Company of Oklahoma	Oklahoma	Smith Cogeneration Mgmt.	Need for Power
89.	38868 March 1990	Indianapolis Water Company	Indiana	Utility Consumer Counselor	Rate of return
90.	1946 March 1990	Blackstone Valley Electric Company	Rhode Island	Division of Public Utilities	Rate of return
91.	000776 April 1990	Oklahoma Gas & Electric Company	Oklahoma	Smith Cogeneration Mgmt.	Need for Power
92.	890366 May 1990, December 1990	Metropolitan Edison Company	Pennsylvania	Office of Consumer Advocate	Competitive Bidding Program Avoided Costs
93.	EC-90-10-000 May 1990	Northeast Utilities	FERC	Maine PUC, <u>et. al.</u>	Merger, Market Power, Transmission Access
94.	ER-891109125 July 1990	Jersey Central Power & Light	New Jersey	Rate Counsel	Rate of return
95.	R-901670 July 1990	National Fuel Gas Distribution Corp.	Pennsylvania	Office of Consumer Advocate	Rate of return Test year sales
96.	8201 October 1990	Delmarva Power & Light Company	Maryland	Depart. Natural Resources	Competitive Bidding, Resource Planning
97.	EL90-45-000 April 1991	Entergy Services, Inc.	FERC	Louisiana PSC	Rate of return
98.	GR90080786J January 1991	New Jersey Natural Gas	New Jersey	Rate Counsel	Rate of return
99.	90-256 January 1991	South Central Bell Telephone Co.	Kentucky	Attorney General	Rate of return
100.	U-17949A February 1991	South Central Bell Telephone Co.	Louisiana	Louisiana PSC	Rate of return
101.	ER90091090J April 1991	Atlantic City Electric Company	New Jersey	Rate Counsel	Rate of return

Expert Testimony
of Matthew I. Kahal

	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
102.	8241, Phase I April 1991	Baltimore Gas & Electric Co.	Maryland	Dept. of Natural Resources	Environmental controls
103.	8241, Phase II May 1991	Baltimore Gas & Electric Company	Maryland	Dept. of Natural Resources	Need for Power, Resource Planning
104.	39128 May 1991	Indianapolis Water Company	Indiana	Utility Consumer Counselor	Rate of return, rate base, financial planning
105.	P-900485 May 1991	Duquesne Light Company	Pennsylvania	Office of Consumer Advocate	Purchased power contract and related ratemaking
106.	G900240 P910502 May 1991	Metropolitan Edison Co. Pennsylvania Electric Co.	Pennsylvania	Office of Consumer Advocate	Purchased power contract and related ratemaking
107.	GR901213915 May 1991	Elizabethtown Gas Co.	New Jersey	Rate Counsel	Rate of return
108.	91-5032 August 1991	Nevada Power Co.	Nevada	U.S. Dept. of Energy	Rate of return
109.	EL90-48-000 November 1991	Entergy Services	FERC	Louisiana PSC	Capacity transfer
110.	000662 September 1991	Southwestern Bell Telephone	Oklahoma	Attorney General	Rate of return
111.	U-19236 October 1991	Arkansas Louisiana Gas Company	Louisiana	Louisiana PSC Staff	Rate of return
112.	U-19237 December 1991	Louisiana Gas Service Company	Louisiana	Louisiana PSC Staff	Rate of return
113.	ER91030356J October 1991	Rockland Electric Company	New Jersey	Rate Counsel	Rate of return
114.	GR91071243J February 1992	South Jersey Gas Company	New Jersey	Rate Counsel	Rate of return
115.	GR91081393J March 1992	New Jersey Natural Gas Company	New Jersey	Rate Counsel	Rate of return

Expert Testimony
of Matthew I. Kahal

<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
116. P-870235 <u>et al.</u> March 1992	Pennsylvania Electric Company	Pennsylvania	Office of Consumer Advocate	Cogeneration contracts
117. 8413 March 1992	Potomac Electric Power Company	Maryland	Dept. of Natural Resources	IPP purchased power contracts
118. 39236 March 1992	Indianapolis Power & Light Company	Indiana	Utility Consumer Counselor	Least-cost planning Need for power
119. R-912164 April 1992	Equitable Gas Company	Pennsylvania	Office of Consumer Advocate	Rate of return
120. ER-91111698J May 1992	Public Service Electric & Gas Company	New Jersey	Rate Counsel	Rate of return
121. U-19631 June 1992	Trans Louisiana Gas Company	Louisiana	PSC Staff	Rate of return
122. ER-91121820J July 1992	Jersey Central Power & Light Company	New Jersey	Rate Counsel	Rate of return
123. R-00922314 August 1992	Metropolitan Edison Company	Pennsylvania	Office of Consumer Advocate	Rate of return
124. 92-049-05 September 1992	US West Communications	Utah	Committee of Consumer Services	Rate of return
125. 92PUE0037 September 1992	Commonwealth Gas Company	Virginia	Attorney General	Rate of return
126. EC92-21-000 September 1992	Entergy Services, Inc.	FERC	Louisiana PSC	Merger Impacts (Affidavit)
127. ER92-341-000 December 1992	System Energy Resources	FERC	Louisiana PSC	Rate of return
128. U-19904 November 1992	Louisiana Power & Light Company	Louisiana	Staff	Merger analysis, competition competition issues
129. 8473 November 1992	Baltimore Gas & Electric Company	Maryland	Dept. of Natural Resources	QF contract evaluation
130. IPC-E-92-25	Idaho Power Company	Idaho	Federal Executive	Power supply

Expert Testimony
of Matthew I. Kahal

<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
January 1993			Agencies	clause
131. E002/GR-92-1185 February 1993	Northern States Power Company	Minnesota	Attorney General	Rate of return
132. 92-102, Phase II March 1992	Central Maine Power Company	Maine	Staff	QF contracts prudence and procurements practices
133. EC92-21-000 March 1993	Entergy Corporation	FERC	Louisiana PSC	Merger issues
134. 8489 March 1993	Delmarva Power & Light Company	Maryland	Dept. of Natural Resources	Power plant certification
135. 11735 April 1993	Texas Electric Utilities Company	Texas	Federal Executives Agencies	Rate of return
136. 2082 May 1993	Providence Gas Company	Rhode Island	Division of Public Utilities	Rate of return
137. P-00930715 December 1993	Bell Telephone Co. of Pennsylvania	Pennsylvania	Office of Consumer Advocate	Rate of return, financial projections, Bell/TCI merger
138. R-00932670 February 1994	Pennsylvania-American Water Company	Pennsylvania	Office of Consumer Advocate	Rate of return
139. 8583 February 1994	Conowingo Power Co.	Maryland	Dept. of Natural Resources	Competitive bidding for power supplies
140. E-015/GR-94-001 April 1994	Minnesota Power & Light Co.	Minnesota	Attorney General	Rate of return
141. CC Docket No. 94-1 May 1994	Generic Telephone	FCC	MCI Comm. Corp.	Rate of return
142. 92-345, Phase II June 1994	Central Maine Power Co.	Maine	Advocacy Staff	Price Cap Regulation Fuel Costs
143. 93-11065 April 1994	Nevada Power Co.	Nevada	Federal Executive Agencies	Rate of return
144. 94-0065 May 1994	Commonwealth Edison Co.	Illinois	Federal Executive Agencies	Rate of return

Expert Testimony
of Matthew I. Kahal

<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
145. GR94010002J June 1994	South Jersey Gas Co.	New Jersey	Rate Counsel	Rate of return
146. WR94030059 July 1994	New Jersey-American Water Co.	New Jersey	Rate Counsel	Rate of return
147. RP91-203-000 June 1994	Tennessee Gas Pipeline Company	FERC	Customer Group	Environmental Externalities (oral testimony only)
148. ER94-998-000 July 1994	Ocean State Power	FERC	Boston Edison Co.	Rate of return
149. R-00942986 July 1994	West Penn Power Co.	Pennsylvania	Office of Consumer Advocate	Rate of return, emission allowances
150. 94-121 August 1994	South Central Bell Telephone Co.	Kentucky	Attorney General	Rate of return
151. 35854-S2 November 1994	PSI Energy, Inc.	Indiana	Utility Consumer Counsel	Merger savings and allocations
152. IPC-E-94-5 November 1994	Idaho Power Co.	Idaho	Federal Executive Agencies	Rate of return
153. November 1994	Edmonton Water	Alberta, Canada	Regional Customer Group	Rate of return (rebuttal only)
154. 90-256 December 1994	South Central Bell Telephone Co.	Kentucky	Attorney General	Incentive Plan True-Ups
155. U-20925 February 1995	Louisiana Power & Light Company	Louisiana	PSC Staff	Rate of return Industrial contracts Trust fund earnings
156. R-00943231 February 1995	Pennsylvania-American Water Company	Pennsylvania	Consumer Advocate	Rate of return
157. 8678 March 1995	Generic	Maryland	Dept. Natural Resources	Electric Competition Incentive Regulation (oral only)
158. R-000943271 April 1995	Pennsylvania Power & Light Company	Pennsylvania	Consumer Advocate	Rate of return Nuclear decommissioning

Expert Testimony
of Matthew I. Kahal

<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
				Capacity Issues
159. U-20925 May 1995	Louisiana Power & Light Company	Louisiana	Commission Staff	Class cost of service issues
160. 2290 June 1995	Narragansett Electric Company	Rhode Island	Division Staff	Rate of return
161. U-17949E June 1995	South Central Bell Telephone Company	Louisiana	Commission Staff	Rate of return
162. 2304 July 1995	Providence Water Supply Board	Rhode Island	Division Staff	Cost recovery of capital spending program
163. ER95-625-000 <u>et al.</u> August 1995	PSI Energy, Inc.	FERC	Office of Utility Consumer Counselor	Rate of return
164. P-00950915 <u>et al.</u> September 1995	Paxton Creek Cogeneration Assoc.	Pennsylvania	Office of Consumer Advocate	Cogeneration contract amendment
165. 8702 September 1995	Potomac Edison Company	Maryland	Dept. of Natural Resources	Allocation of DSM Costs (oral only)
166. ER95-533-001 September 1995	Ocean State Power	FERC	Boston Edison Co.	Cost of equity
167. 40003 November 1995	PSI Energy, Inc.	Indiana	Utility Consumer Counselor	Rate of return Retail wheeling
168. P-55, SUB 1013 January 1996	BellSouth	North Carolina	AT&T	Rate of return
169. P-7, SUB 825 January 1996	Carolina T el.	North Carolina	AT&T	Rate of return
170. February 1996	Generic Telephone	FCC	MCI	Cost of capital
171. 95A-531EG April 1996	Public Service Company of Colorado	Colorado	Federal Executive Agencies	Merger issues
172. ER96-399-000 May 1996	Northern Indiana Public Service Company	FERC	Indiana Office of Utility Consumer Counselor	Cost of capital

Expert Testimony
of Matthew I. Kahal

	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
173.	8716 June 1996	Delmarva Power & Light Company	Maryland	Dept. of Natural Resources	DSM programs
174.	8725 July 1996	BGE/PEPCO	Maryland	Md. Energy Admin.	Merger Issues
175.	U-20925 August 1996	Entergy Louisiana, Inc.	Louisiana	PSC Staff	Rate of return Allocations Fuel Clause
176.	EC96-10-000 September 1996	BGE/PEPCO	FERC	Md. Energy Admin.	Merger issues competition
177.	EL95-53-000 November 1996	Entergy Services, Inc.	FERC	Louisiana PSC	Nuclear Decommissioning
178.	WR96100768 March 1997	Consumers NJ Water Company	New Jersey	Ratepayer Advocate	Cost of Capital
179.	WR96110818 April 1997	Middlesex Water Co.	New Jersey	Ratepayer Advocate	Cost of Capital
180.	U-11366 April 1997	Ameritech Michigan	Michigan	MCI	Access charge reform/financial condition
181.	97-074 May 1997	BellSouth	Kentucky	MCI	Rate Rebalancing financial condition
182.	2540 June 1997	New England Power	Rhode Island	PUC Staff	Divestiture Plan
183.	96-336-TP-CSS June 1997	Ameritech Ohio	Ohio	MCI	Access Charge reform Economic impacts
184.	WR97010052 July 1997	Maxim Sewerage Corp.	New Jersey	Ratepayer Advocate	Rate of Return
185.	97-300 August 1997	LG&E/KU	Kentucky	Attorney General	Merger Plan
186.	Case No. 8738 August 1997	Generic (oral testimony only)	Maryland	Dept. of Natural Resources	Electric Restructuring Policy

Expert Testimony
of Matthew I. Kahal

<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
187. Docket No. 2592 September 1997	Eastern Utilities	Rhode Island	PUC Staff	Generation Divestiture
188. Case No.97-247 September 1997	Cincinnati Bell Telephone	Kentucky	MCI	Financial Condition
189. Docket No. U-20925 November 1997	Entergy Louisiana	Louisiana	PSC Staff	Rate of Return
190. Docket No. D97.7.90 November 1997	Montana Power Co.	Montana	Montana Consumers Counsel	Stranded Cost
191. Docket No. EO97070459 November 1997	Jersey Central Power & Light Co.	New Jersey	Ratepayer Advocate	Stranded Cost
192. Docket No. R-00974104 November 1997	Duquesne Light Co.	Pennsylvania	Office of Consumer Advocate	Stranded Cost
193. Docket No. R-00973981 November 1997	West Penn Power Co.	Pennsylvania	Office of Consumer Advocate	Stranded Cost
194. Docket No. A-1101150F0015 November 1997	Allegheny Power System DQE, Inc.	Pennsylvania	Office of Consumer Advocate	Merger Issues
195. Docket No. WR97080615 January 1998	Consumers NJ Water Company	New Jersey	Ratepayer Advocate	Rate of Return
196. Docket No. R-00974149 January 1998	Pennsylvania Power Company	Pennsylvania	Office of Consumer Advocate	Stranded Cost
197. Case No. 8774 January 1998	Allegheny Power System DQE, Inc.	Maryland	Dept. of Natural Resources MD Energy Administration	Merger Issues
198. Docket No. U-20925 (SC) March 1998	Entergy Louisiana, Inc.	Louisiana	Commission Staff	Restructuring, Stranded Costs, Market Prices
199. Docket No. U-22092 (SC) March 1998	Entergy Gulf States, Inc.	Louisiana	Commission Staff	Restructuring, Stranded Costs, Market Prices
200. Docket Nos. U-22092 (SC) and U-20925(SC) May 1998	Entergy Gulf States and Entergy Louisiana	Louisiana	Commission Staff	Standby Rates

Expert Testimony
of Matthew I. Kahal

	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
201.	Docket No. WR98010015 May 1998	NJ American Water Co.	New Jersey	Ratepayer Advocate	Rate of Return
202.	Case No. 8794 December 1998	Baltimore Gas & Electric Co.	Maryland	MD Energy Admin./Dept. Of Natural Resources	Stranded Cost/ Transition Plan
203.	Case No. 8795 December 1998	Delmarva Power & Light Co.	Maryland	MD Energy Admin./Dept. Of Natural Resources	Stranded Cost/ Transition Plan
204.	Case No. 8797 January 1998	Potomac Edison Co.	Maryland	MD Energy Admin./Dept. Of Natural Resources	Stranded Cost/ Transition Plan
205.	Docket No. WR98090795 March 1999	Middlesex Water Co.	New Jersey	Ratepayer Advocate	Rate of Return
206.	Docket No. 99-02-05 April 1999	Connecticut Light & Power	Connecticut	Attorney General	Stranded Costs
207.	Docket No. 99-03-04 May 1999	United Illuminating Company	Connecticut	Attorney General	Stranded Costs
208.	Docket No. U-20925 (FRP) June 1999	Entergy Louisiana, Inc.	Louisiana	Staff	Capital Structure
209.	Docket No. EC-98-40-000 et. al. May 1999	American Electric Power/ Central & Southwest	FERC	Arkansas PSC	Market Power Mitigation

Expert Testimony
of Matthew I. Kahal

	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
210.	Docket No. 99-03-35 July 1999	United Illuminating Company	Connecticut	Attorney General	Restructuring
211.	Docket No. 99-03-36 July 1999	Connecticut Light & Power Co.	Connecticut	Attorney General	Restructuring
212.	WR99040249 Oct. 1999	Environmental Disposal Corp.	New Jersey	Ratepayer Advocate	Rate of Return
213.	2930 Nov. 1999	NEES/EUA	Rhode Island	Division Staff	Merger/Cost of Capital
214.	DE99-099 Nov. 1999	Public Service New Hampshire	New Hampshire	Consumer Advocate	Cost of Capital Issues
215.	00-01-11 Feb. 2000	Con Ed/NU	Connecticut	Attorney General	Merger Issues
216.	Case No. 8821 May 2000	Reliant/ODEC	Maryland	Dept. of Natural Resources	Need for Power/Plant Operations
217.	Case No. 8738 July 2000	Generic	Maryland	Dept. of Natural Resources	DSM Funding
218.	Case No. U-23356 June 2000	Entergy Louisiana, Inc.	Louisiana	PSC Staff	Fuel Prudence Issues Purchased Power
219.	Case No. 21453 <u>et. al</u> July 2000	SWEPSCO	Louisiana	PSC Staff	Stranded Costs
220.	Case No. 20925 (B) July 2000	Entergy Louisiana	Louisiana	PSC Staff	Purchase Power Contracts
221.	Case No. 24889 August 2000	Entergy Louisiana	Louisiana	PSC Staff	Purchase Power Contracts
222.	Case No. 21453 <u>et. al.</u> February 2001	CLECO	Louisiana	PSC Staff	Stranded Costs
223.	P-00001860 and P-0000181 March 2001	GPU Companies	Pennsylvania	Office of Consumer Advocate	Rate of Return
224.	CVOL-0505662-S	ConEd/NU	Connecticut Superior Court	Attorney General	Merger (Affidavit)

Expert Testimony
of Matthew I. Kahal

<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
March 2001				
225. U-20925 (SC) March 2001	Entergy Louisiana	Louisiana	PSC Staff	Stranded Costs
226. U-22092 (SC) March 2001	Entergy Gulf States	Louisiana	PSC Staff	Stranded Costs
227. U-25533 May 2001	Entergy Louisiana/ Gulf States	Louisiana Interruptible Service	PSC Staff	Purchase Power
228. P-00011872 May 2001	Pike County Pike	Pennsylvania	Office of Consumer Advocate	Rate of Return
229. 8893 July 2001	Baltimore Gas & Electric Co.	Maryland	MD Energy Administration	Corporate Restructuring
230. 8890 September 2001	Potomac Electric/Conectiv	Maryland	MD Energy Administration	Merger Issues
231. U-25533 August 2001	Entergy Louisiana / Gulf States	Louisiana	Staff	Purchase Power Contracts
232. U-25965 November 2001	Generic	Louisiana	Staff	RTO Issues
233. 3401 March 2002	New England Gas Co.	Rhode Island	Division of Public Utilities	Rate of Return
234. 99-833-MJR April 2002	Illinois Power Co.	U.S. District Court	U.S. Department of Justice	New Source Review
235. U-25533 March 2002	Entergy Louisiana/ Gulf States	Louisiana	PSC Staff	Nuclear Uprates Purchase Power
236. P-00011872 May 2002	Pike County Power & Light	Pennsylvania	Consumer Advocate	POLR Service Costs
237. U-26361, Phase I May 2002	Entergy Louisiana/ Gulf States	Louisiana	PSC Staff	Purchase Power Cost Allocations
238. R-00016849C001 et al. June 2002	Generic	Pennsylvania	Pennsylvania OCA	Rate of Return

Expert Testimony
of Matthew I. Kahal

	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
239.	U-26361, Phase II July 2002	Entergy Louisiana/ Entergy Gulf States	Louisiana	PSC Staff	Purchase Power Contracts
240.	U-20925(B) August 2002	Entergy Louisiana	Louisiana	PSC Staff	Tax Issues
241.	U-26531 October 2002	SWEPSCO	Louisiana	PSC Staff	Purchase Power Contract
242.	8936 October 2002	Delmarva Power & Lt.	Maryland	Energy Administration Dept. Natural Resources	Standard Offer Service
243.	U-25965 November 2002	SWEPSCO/AEP	Louisiana	PSC Staff	RTO Cost/Benefit
244.	8908 Phase I November 2002	Generic	Maryland	Energy Administration Dept. Natural Resources	Standard Offer Service
245.	02S-315EG November 2002	Public Service Co. of Colorado	Colorado	Fed. Executive Agencies	Rate of Return
246.	EL02-111-000 December 2002	PJM/MISO	FERC	MD PSC	Transmission Ratemaking
247.	02-0479 February 2003	Commonwealth Edison	Illinois	Dept. of Energy	POLR Service
248.	PL03-1-000 March 2003	Generic	FERC	NASUCA	Transmission Pricing (Affidavit)
249.	U-27136 April 2003	Entergy Louisiana	Louisiana	Staff	Purchase Power Contracts
250.	8908 Phase II July 2003	Generic	Maryland	Energy Admin. Dept. of Natural Resources	Standard Offer Service
251.	U-27192 June 2003	Entergy Louisiana and Gulf States	Louisiana	LPSC Staff	Purchase Power Contract Cost Recovery
252.	C2-99-1181 October 2003	Ohio Edison Co.	U.S. District Court	U.S. Department of Justice <u>et. al.</u>	Clean Air Act Compliance Economic Impact (Report)
253.	RP03-398-000 December 2003	Northern Natural Gas Co.	FERC	Municipal Dist ributors Group/Gas Task Force	Rate of Return

Expert Testimony
of Matthew I. Kahal

	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
254.	8738 December 2003	Generic	Maryland	Energy Admin Department of Natural Resources	Environmental Disclosure (oral only)
255.	U-27136 December 2003	Entergy Louisiana, Inc.	Louisiana	PSC Staff	Purchase Power Contracts
256.	U-27192, Phase II October/December 2003	Entergy Louisiana & Entergy Gulf States	Louisiana	PSC Staff	Purchase Power Contracts
257.	WC Docket 03-173 December 2003	Generic	FCC	MCI	Cost of Capital (TELRIC)
258.	ER 030 20110 January 2004	Atlantic City Electric	New Jersey	Ratepayer Advocate	Rate of Return
259.	E-01345A-03-0437 January 2004	Arizona Public Service Co.	Arizona	Federal Executive Agencies	Rate of Return
260.	03-10001 January 2004	Nevada Power Co.	Nevada	U.S. Dept. of Energy	Rate of Return
261.	R-00049255 June 2004	PPL Elec. Utility	Pennsylvania	Office of Consumer Advocate	Rate of Return
262.	U-20925 July 2004	Entergy Louisiana, Inc.	Louisiana	PSC Staff	Rate of Return Capacity Resources
263.	U-27866 September 2004	Southwest Electric Power Co.	Louisiana	PSC Staff	Purchase Power Contract
264.	U-27980 September 2004	Cleco Power	Louisiana	PSC Staff	Purchase Power Contract
265.	U-27865 October 2004	Entergy Louisiana, Inc. Entergy Gulf States	Louisiana	PSC Staff	Purchase Power Contract
266.	RP04-155 December 2004	Northern Natural Gas Co.	FERC	Municipal Distributors Group/Gas Task Force	Rate of Return
267.	U-27836 January 2005	Entergy Louisiana/ Gulf States	Louisiana	PSC Staff	Power plant purchase and cost recovery
268.	U-199040 et al. February 2005	Entergy Gulf States/ Louisiana	Louisiana	PSC Staff	Global Settlement, Multiple rate proceedings

Expert Testimony
of Matthew I. Kahal

	<u>Docket Number</u>	<u>Utility</u>	<u>Jurisdiction</u>	<u>Client</u>	<u>Subject</u>
269.	EF03070532 March 2005	Public Service Electric and Gas	New Jersey	Ratepayers Advocate	Securitization of Deferred Costs
270.	05-0159 June 2005	Commonwealth Edison	Illinois	Department of Energy	POLR Service
271.	U-28804 June 2005	Entergy Louisiana	Louisiana	LPSC Staff	QF Contract
272.	U-28805 June 2005	Entergy Gulf States	Louisiana	LPSC Staff	QF Contract
273.	05-0045-EI June 2005	Florida Power & Lt.	Florida	Federal Executive Agencies	Rate of Return
274.	9037 July 2005	Generic	Maryland	MD. Energy Administration	POLR Service
275.	U-28155 August 2005	Entergy Louisiana Entergy Gulf States	Louisiana	LPSC Staff	Independent Coordinator of Transmission Plan

